

From: [Ennis, Ralph \(MPD\)](#)
To: [REDACTED] (MPD)
Cc: [Greene, Lamar \(MPD\)](#)
Subject: FW: LexisNexis Accurint - Social Media Monitoring
Date: Thursday, June 5, 2014 3:12:54 PM
Attachments: [1582466-06.05.14 Metropolitan PD.PDF](#)

30 more days and the last 30. We need to make our mind up.

-----Original Message-----

From: Turner, Leeann (MPD)
Sent: Thursday, June 05, 2014 12:10 PM
To: [REDACTED] (MPD)
Cc: Ennis, Ralph (MPD)
Subject: FW: LexisNexis Accurint - Social Media Monitoring

Yes.

From: Ennis, Ralph (MPD)
Sent: Thursday, June 05, 2014 12:05 PM
To: Turner, Leeann (MPD)
Subject: FW: LexisNexis Accurint - Social Media Monitoring

LT, can we do one more month? While we are getting some good info, I am still not sure if it is worth it yet. That is commit to a full year yet. Also, I am trying one more software.

From: Hecht, Steve P (RIS-HBE) [<mailto:Steve.Hecht@lexisnexis.com>]
Sent: Thursday, June 05, 2014 11:44 AM
To: Ennis, Ralph (MPD)
Subject: RE: LexisNexis Accurint - Social Media Monitoring

Commander Ennis,

Attached is the June invoice for the SMM. Please process like you did last month. Thanks and let me know if you have any questions.

Steve

From: Hecht, Steve P (RIS-HBE)
Sent: Thursday, May 01, 2014 1:07 PM
To: 'Ennis, Ralph (MPD)'
Subject: RE: LexisNexis Accurint - Social Media Monitoring

Commander Ennis,

Per our conversation the other day attached you will find a one month Schedule A that will allow us to continue providing access to the Social Media Monitoring Solution thru the month of May 2014 at a cost of \$3500. Please sign and send back today if possible or let me know if you have questions.

Once I get this back I can then create the one month Invoice for this service and send to you. Is there anything I need to reference on this invoice for your process?

Steve

From: Ennis, Ralph (MPD) [<mailto:ralph.ennis@dc.gov>]

Sent: Tuesday, April 01, 2014 1:18 PM
To: Hecht, Steve P (RIS-HBE)
Cc: [REDACTED] (MPD)
Subject: RE: LexisNexis Accurint - Social Media Monitoring

Tomorrow is better. Can you call me at 0930? 202-497-1470

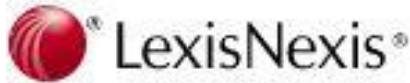
Commander Ralph G. Ennis
c: 202-497-1470|ralph.ennis@dc.gov<<mailto:ralph.ennis@dc.gov>>

From: Hecht, Steve P (RIS-HBE) [<mailto:Steve.Hecht@lexisnexus.com>]
Sent: Tuesday, April 01, 2014 9:59 AM
To: Ennis, Ralph (MPD)
Cc: [REDACTED] (MPD)
Subject: LexisNexis Accurint - Social Media Monitoring

Commander Ennis,

As a follow up to our discussion last week would you be available later today or Wednesday morning to discuss the proposal we have put together for DC Police. Let me know a good time and I will set up a conference call.

Steve



PO Box 7247-6157
 Philadelphia, PA 19170-6157
 (866) 528-0570
 LexisNexis, a division of Reed Elsevier Inc.
 For itself or its affiliates

To:
 Metropolitan Police Dept
 attn: [REDACTED]
 [REDACTED]
 Washington, DC 20001-2106

Invoice	
▶ Due Date	7/5/2014
▶ Amount Due	\$3,500.00
Invoice Number	1582466-20140630P
Invoice Date	5-Jun-14
Account Number	1582466
Terms	Net 30
Representative	Steve Hecht
Billing Period	06/01/2014 to 06/30/2014
PO Number	

Previous Balance	
Total	0.00

Payments, Credits & Adjustments	
Total	0.00

New Activity	
6/30/2014 Contract Fee 6/1/2014 to 6/30/2014 One Time Charge for SMM Trial	3,500.00

Questions about your bill?
 (866) 528-0570
 billing@lexisnexis.com

To view account activity details online:
 1. Log on to <http://www.accurint.com>
 2. Go to "My Account" menu
 3. Click on "Billing Info"
 Note: Only Systems Administrators can view account details

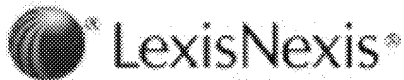
For Prepay Purposes ONLY, Not Final Billing

Total	3,500.00
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Account Summary	
Previous Balance	0.00
New Activity	3,500.00
Payments, Credits & Adjustments	0.00
Total Due	3,500.00

Please include your full invoice number on all remittance to ensure proper credit.

Please Remit Payment To:
 LexisNexis Risk Data Management Inc.
 Account # 1582466
 PO Box 7247-6157
 Philadelphia, PA 19170-6157



PO Box 7247-6157
 Philadelphia, PA 19170-6157
 (866) 528-0570
 LexisNexis, a division of Reed Elsevier Inc.
 For itself or its affiliates

To:
 Metropolitan Police Dept
 attn: [REDACTED]
 6805 Long Beach Blvd
 Washington, DC 20001-2106

Invoice

▶ **Due Date** 9/26/2014
 ▶ **Amount Due** \$3,500.00

Invoice Number 1582466-20140930P

Invoice Date 27-Aug-14

Account Number 1582466

Terms Net 30

Representative Steve Hecht

Billing Period 09/01/2014 to 09/30/2014

PO Number

Previous Balance

Total 0.00

Payments, Credits & Adjustments

Total 0.00

New Activity

9/30/2014	Contract Fee	9/1/2014 to 9/30/2014	
	One Time Charge for SMM Trial		3,500.00

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2. Go to "My Account" menu
3. Click on "Billing Info"

Note: Only Systems Administrators can view account details

For Prepay Purposes ONLY, Not Final Billing

Total 3,500.00

Account Summary

Previous Balance	0.00
New Activity	3,500.00
Payments, Credits & Adjustments	0.00
Total Due	3,500.00

Please include your full invoice number on all remittance to ensure proper credit.

Please Remit Payment To:
 LexisNexis Risk Data Management Inc.
 Account # 1582466
 PO Box 7247-6157
 Philadelphia, PA 19170-6157

To: Turner, Leeann (MPD)[Leeann.Turner@dc.gov]
Cc: [REDACTED] (MPD)[REDACTED@dc.gov]; Ennis, Ralph (MPD)[ralph.ennis@dc.gov]
From: [REDACTED] (MPD)[REDACTED@dc.gov]
Sent: Thur 8/14/2014 6:42:13 PM (UTC)
Subject: FW: LexisNexis Accurint - SMM Proposal
[1570195-08.01.14 Metropolitan PD.PDF](#)

Hi Leeann

Will you authorize use of your pcard to pay the attached invoice from LexisNexis for a trial service that is outside the scope of our current purchase orders?

Thanks,
[REDACTED]

From: Ennis, Ralph (MPD)
Sent: Tuesday, August 12, 2014 2:42 PM
To: [REDACTED] (MPD)
Subject: Re: LexisNexis Accurint - SMM Proposal

We have been p carding it.

Commander Ralph G. Ennis

Homeland Security Bureau Intelligence and Tactical Information Division
Metropolitan Police Department (Washington, DC)
[300 Indiana Avenue NW Room 5031](#)
Cell: (202) [REDACTED]
Email: Ralph.Ennis@dc.gov
Webpage :www.mpdc.dc.gov

From I-phone

On Aug 12, 2014, at 2:25 PM, "[REDACTED] (MPD)" <[REDACTED@dc.gov]> wrote:

Is there a PO for this service?

Sent from my iPhone

On Aug 12, 2014, at 2:19 PM, "Ennis, Ralph (MPD)" <ralph.ennis@dc.gov> wrote:

Can we discuss?

Commander Ralph G. Ennis

Homeland Security Bureau Intelligence and Tactical Information Division
Metropolitan Police Department (Washington, DC)
[300 Indiana Avenue NW Room 5031](#)
Cell: (202) [REDACTED]
Email: Ralph.Ennis@dc.gov
Webpage :www.mpdc.dc.gov

From I-phone

Begin forwarded message:

From: "Hecht, Steve P (RIS-HBE)" <Steve.Hecht@lexisnexis.com>

Date: August 4, 2014 at 9:56:57 AM EDT

To: "Ennis, Ralph (MPD)" <ralph.ennis@dc.gov>

Subject: RE: LexisNexis Accurint - SMM Proposal

Ralph,

Attached is the August invoice for SMM like before. I will send you August as individual like this and then we can have everything role into the standard invoice you get each month. Let me know if you have questions.

Steve

Help DC become an [Age-Friendly](#) city by participating in the Block-by-Block Walk on Saturday, September 6. Sign up [here](#) to volunteer.

From: Hecht, Steve P (RIS-HBE)

Sent: Tuesday, June 24, 2014 2:33 PM

To: 'Ennis, Ralph (MPD)' (ralph.ennis@dc.gov)

Subject: RE: LexisNexis Accurint - SMM Proposal

Ralph,

Attached is the July invoice for SMM like before. Let me know if you have any questions.

Steve

From: Hecht, Steve P (RIS-HBE)

Sent: Monday, June 23, 2014 3:00 PM

To: Ennis, Ralph (MPD) (ralph.ennis@dc.gov)

Subject: FW: LexisNexis Accurint - SMM Proposal

Commander Ennis,

We are going to be back in town this week and plan to work with the users on the social media monitoring. We also want to work with the individuals that work with the shot spotter to implement the use of SMM in real time. Per our discussion the social media monitoring will be extended this month and then thru September. I will send you the new invoice each month like I have done for you to process on your end. Let me know if you have any concerns or questions.

In regards to the bundled plan I outlined to you back in April the pricing was based upon your existing Accurint business and adding the SMM component. As we move forward we will be able to put the SMM users in an account that will only have access to SMM or if a user has an existing Id we will be able to allow just that user to both. This will ensure that the billing is kept straight and matches the PO.

I am very excited about working with the users and helping them get the most out of our complete solution and combined Accurint with SMM. I know Misty is working smart to help each user gain information to meet your department and organizations strategy. In regards to the bundled solution the mobile access with the unlimited number of users will be managed as its own group. All training and support will be the same for this group just like the others. It is part of the program so the extent to which you use this is based upon your objectives.

A few points I want to make about the proposed bundled solution pricing:

- The additional user we added to your existing Accurint Law Enforcement plus account was at no additional cost
- The unlimited mobile users was added at no additional cost
- The batch scrub was added at no additional cost

By adding on the Social Media Monitoring to your existing account I was able to provide the additional access. It is a very exciting program and one I look forward to helping you manage. Every time I am at the department I come away with more ideas on how to help you with your investigations and I can't wait to come back. The complete access is pretty complete from a department standpoint. Listed below is the breakdown of the access and how it could be managed in the fall. Obviously this can be changed and I will work with you to put the right people in place.

Existing Accurint account – managed by [REDACTED]
Social Media Monitoring – Managed by [REDACTED]
Accurint Mobile – Managed by ? (Patrol? Warrants?)

I would like to put the agreement together and send to you for the September 1 start date. I just want to be sure we get everything in place and all the billing set to ensure everything goes smoothly. Let me now if that is OK? I know it is a little early but with summer and the process you follow I think it would be best.

Also how did your conversation go with finance person we discussed? Hope to see you this week.

Steve P. Hecht

Account Manager – Law Enforcement
LexisNexis | State and Local Government
937.865.1234 Direct
937-602-4088 Cell
937-550-9583 Office

Customer Service - 1-866-277-8407
Steve.Hecht@lexisnexis.com

From: Hecht, Steve P (RIS-HBE)
Sent: Wednesday, April 02, 2014 8:29 AM
To: Ennis, Ralph (MPD) (ralph.ennis@dc.gov); michael.pavlik@dc.gov
Cc: Jackman, Scott V (RIS-HBE)
Subject: LexisNexis Accurint - SMM Proposal

Commander Ennis,

I wanted to get this to you for our meeting this morning.

Thank you for the opportunity to work with your staff on the 24th and 25th of March. We feel it was a very productive session and are confident the 20 users of the trial will gain important Intel using the LexisNexis Social media monitoring solution. We are working with Officer [REDACTED] to ensure that the social media collections are being set up in a way that will allow your department to group certain collections. This is the best way to keep collections confidential. A follow up training session has been set to ensure the users gain a deeper understanding of how to get the most out of the solution, along with answering questions.

As we move forward, the users will have access to a training consultant for unlimited one on one training sessions, and access to our customer service 24/7. As we continue to work together I wanted to lay out a program that meets the needs of the entire department. Based on our conversation on the 25th, we would like you to review the following proposal. This proposal takes into account your existing program with LexisNexis which consists of Accurant LE Plus, with access for 35 users. Your current financial commitment with LexisNexis is \$39,348 year/\$3,279 per month. Your current fees will be rolled into the program we have outlined below, and will not be an additional cost. Users will maintain the same access.

Listed below is the proposal we believe meets all the needs of DC Metro PD. Implementation to begin May 1, 2014.

- LexisNexis LE Plus – 50 users (we want to increase the user access to accommodate the Social Media Monitoring Access).
- LexisNexis Accurant – Social Media Monitoring – 1 Million Events – 1000 Objects (each month)
- LexisNexis Identity Scrub/Batch – 250 records
- LexisNexis Accurant – Mobile Access – Unlimited users

**Accurant Mobile
Access -only**

People – Person Search – First, Last, Middle, SSN#, Street, City, State, Zip, DOB

Phones – Phone Search – Phone, First, Last, Middle Street ,City, State, Zip, SSN

Vehicle – Vehicle Search – SSN, First , Last, Middle Street, City, State Zip, VIN, Plate/Tag, License Number

Property – Property Search – First, Last, Middle, Parcel Number, Company Name, Street, City, State, Zip, County

Business – Business Search – Company Name, First, Last, Middle, SSN# Street , City, State, Zip, FEIN

ID Verification – Information verification along with 5 question Quiz to verify identity

Total Cost - \$82,150 year/\$6,845 per month.

We have worked to design a program that takes into account not just the needs of the current users but the social media monitoring users along with the patrol or boots on the street folks. We have seen everyone working together and want to continue this momentum in the department.

Look forward to talking to you this morning to review and answer any questions you have.

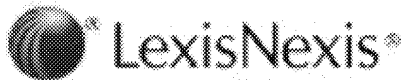
Steve P. Hecht

Account Manager – Law Enforcement
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Customer Service - 1-866-277-8407
Steve.Hecht@lexisnexis.com

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<1570195-08.01.14 Metropolitan PD.PDF>



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 Philadelphia, PA 19170-6157
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To:
 Metropolitan Police Dept
 attn: [REDACTED]
 300 Indiana Ave NW
 Washington, DC 20001-2106

Invoice	
▶ Due Date	8/31/2014
▶ Amount Due	\$3,500.00
Invoice Number	1570195-20140831P
Invoice Date	1-Aug-14
Account Number	1570195
Terms	Net 30
Representative	Steve Hecht
Billing Period	08/01/2014 to 08/31/2014
PO Number	

Previous Balance	
Total	0.00

Payments, Credits & Adjustments	
Total	0.00

New Activity	
8/31/2014 Contract Fee 8/1/2014 to 8/31/2014 One Time Charge for SMM Trial	3,500.00

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 3. Click on "Billing Info"
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Total	3,500.00
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Account Summary	
Previous Balance	0.00
New Activity	3,500.00
Payments, Credits & Adjustments	0.00
Total Due	3,500.00

Please include your full invoice number on all remittance to ensure proper credit.

Please Remit Payment To:
 LexisNexis Risk Data Management Inc.
 Account # 1570195
 PO Box 7247-6157
 Philadelphia, PA 19170-6157

Message

From: Hecht, Steve P (RIS-HBE) [Steve.Hecht@lexisnexis.com]
Sent: 8/28/2014 1:35:41 PM
To: Ennis, Ralph (MPD) [ralph.ennis@dc.gov]
Subject: RE: LexisNexis Accurint - SMM Proposal
Attachments: 1582466-08.27.14 Metropolitan PD.PDF

Ralph,

Attached is the September invoice for SMM like before. The social media solution has had some enhancements and I look forward to talking more about these along helping your agency with current challenges. I am starting to put together the documents for next month that we will need to get in place. Let me know when we can talk so we are both on the same page.

Steve P. Hecht
Account Manager – Law Enforcement
LexisNexis | State and Local Government
937-602-4088 Cell
937-550-9583 Office
Steve.Hecht@LexisNexis.com

Customer Service – 24/7 - 1.866.277.8407

Connect with us on IdentityGov.com, FraudoftheDay.com, [LinkedIn](https://www.linkedin.com), [Twitter](https://twitter.com) and [Google+](https://plus.google.com)

From: Ennis, Ralph (MPD) [mailto:ralph.ennis@dc.gov]
Sent: Tuesday, August 12, 2014 2:20 PM
To: Hecht, Steve P (RIS-HBE)
Subject: Re: LexisNexis Accurint - SMM Proposal

We are getting ready to pay. Will reach out this week.

Commander Ralph G. Ennis
Homeland Security Bureau Intelligence and Tactical Information Division
Metropolitan Police Department (Washington, DC)
[300 Indiana Avenue NW Room 5031](http://300IndianaAvenueNWRoom5031)
Cell: [\(202\) 497-1470](tel:2024971470)
Email: Ralph.Ennis@dc.gov
Webpage : www.mpdc.dc.gov

From I-phone

On Aug 4, 2014, at 10:01 AM, "Hecht, Steve P (RIS-HBE)" <Steve.Hecht@lexisnexis.com> wrote:

Ralph,

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Help DC become an Age-Friendly city by participating in the Block-by-Block Walk on Saturday, September 6. Sign up here to volunteer.

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To: 'Ennis, Ralph (MPD) (ralph.ennis@dc.gov)'
Subject: RE: LexisNexis Accurint - SMM Proposal

Ralph,

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Sent: Monday, June 23, 2014 3:00 PM
To: Ennis, Ralph (MPD) (ralph.ennis@dc.gov)
Subject: FW: LexisNexis Accurint - SMM Proposal

Commander Ennis,

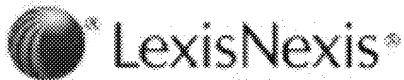
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To:
 Metropolitan Police Dept
 attn: [REDACTED]
 6805 Long Beach Blvd
 Washington, DC 20001-2106

Invoice	
▶ Due Date	7/5/2014
▶ Amount Due	\$3,500.00
Invoice Number	1582466-20140630P
Invoice Date	5-Jun-14
Account Number	1582466
Terms	Net 30
Representative	Steve Hecht
Billing Period	06/01/2014 to 06/30/2014
PO Number	

Previous Balance	
Total	0.00

Payments, Credits & Adjustments	
Total	0.00

New Activity	
6/30/2014 Contract Fee 6/1/2014 to 6/30/2014 One Time Charge for SMM Trial	3,500.00

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Total	3,500.00
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Account Summary	
Previous Balance	0.00
New Activity	3,500.00
Payments, Credits & Adjustments	0.00
Total Due	3,500.00

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 LexisNexis Risk Data Management Inc.
 Account # 1582466
 PO Box 7247-6157
 Philadelphia, PA 19170-6157

Message

From: [REDACTED] (MPD) [REDACTED]
Sent: 12/15/2014 12:53:51 PM
To: Ennis, Ralph (MPD) [ralph.ennis@dc.gov]
CC: [REDACTED] (MPD) [REDACTED] (MPD) [REDACTED]@dc.gov
Subject: FW: LexisNexis - #1582466-20141130 - November Invoice
Attachments: LexisNexis Invoice 11-01-14.pdf

Good morning Commander Ennis,

This invoice is for the social media monitoring which they are requesting payment.

Respectfully,

From: LexisNexis Billing Statements [mailto:LNbilling@lexisnexis.com]
Sent: Monday, December 08, 2014 6:17 PM
To: [REDACTED] (MPD); [REDACTED] (MPD)
Subject: LexisNexis - #1582466-20141130 - November Invoice

Accurint November 2014 Invoice

Dear Accurint customer:

Your Accurint account #1582466 invoice for November 2014 is now available. Please note for security reasons this email does not contain any direct links to the Accurint website or your billing documents. For more important security information please see the bottom of this email.

Accurint offers the following ways you can access your billing documents:

1. Retrieve your invoices and statements directly from our website

Have your System Administrator log onto Accurint.com and click on "My Account", then the "Billing Information" Tab. Your accounting history with Accurint is displayed as well as options for viewing and printing billing documents and making online payments.

2. If you are a system administrator you can access your invoices directly through your web browser

To view your INVOICE copy and paste the text below into the address bar of your web browser.

https://billing.lexisnexis.com/acc/a6742c3eb74c056e23de3087ab08a0c5/i_1411.pdf

How do I copy and paste the text link above into my web browser?

1. Move your mouse cursor to the end of the text link you wish to copy.
2. With your left mouse button, click and slide over the text link you wish to highlight, releasing the button when you reach the beginning of the text.
3. Right-click anywhere over the highlighted text and select "Copy" from the menu that opens.
4. Open your web browser.
5. Go to your web browser's address bar, highlight the existing address, and click the "Delete" button on your keyboard.
6. Right-click in the now empty address bar and select "Paste" from the menu that opens.
7. Press the "Enter" key on your keyboard or click the "Go" button within your web browser.

Pay your account online!

For your convenience we accept credit cards (Visa, MasterCard and American Express) and electronic checks as forms of payment. To make a payment online login to the Accurint website, go to MY ACCOUNT, BILLING INFORMATION TAB and follow the instructions on the screen. Please note that only your System Administrators can make payments online.

Questions about your bill?

Please contact Accurint Billing at 866-528-0570.

Important Security Information

- Never click or follow links to Accurint from any email messages because if you do so you may be taken to a site that looks like Accurint but is not the Accurint site. If you did follow such links, please change your password immediately.
- When logging in through the Accurint "Account Login" page always verify the URL on your browser's address bar is <https://secure.accurint.com/app/bps/main> and that you see a "secure padlock icon" within your web browser.

Thank you,
Accurint





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Metropolitan Police Dept
 Attn : ██████████
 6805 Long Beach Blvd.
 WASHINGTON, DC 20001-2106

Previous Balance	Amount
Total	\$10,500.00

Payments, Credits & Adjustments	Amount
Total	\$0.00

New Activity Summary

11/18/2014	November 2014 SM Monitor Objects Fee-BG 1570195	\$2,100.00
11/18/2014	Backbill October 2014 SM Monitor Objects Fee-BG 1570195	\$2,100.00
11/18/2014	Backbill October 2014 SM Monitor Events Fee-BG 1570195	\$1,400.00
11/18/2014	November 2014 SM Monitor Events Fee-BG 1570195	\$1,400.00
Total		\$7,000.00

Account Summary

Previous Balance	\$10,500.00
New Activity	\$7,000.00
Payments, Credits & Adjustments	\$0.00
Total Due	\$17,500.00

Please include your full invoice number on all remittance to ensure proper credit.

Invoice

Due Date:	12/30/2014
Amount Due:	USD \$17,500.00
Invoice Number	1582466-20141130
Invoice Date	Nov 30, 2014
Account Number	1582466
Terms	Net 30
Representative	Steve P Hecht
Billing Period	11/1/2014 to 11/30/2014

**Questions about your bill?
 (866) 528-0570**

LNBilling@lexisnexis.com

To view account activity details online:
 1. Log on to <http://www accurint.com>
 2. Go to "My Account" menu
 3. Click on "Billing Info"
 Note: Only Systems Administrators can view account details

Please Remit Payment To:
 LexisNexis Risk Data Management
 Account # 1582466
 PO Box 7247-6157
 Philadelphia, PA 19170-6157

Message

From: Ennis, Ralph (MPD) [ralph.ennis@dc.gov]
Sent: 10/23/2014 7:57:07 PM
To: [REDACTED] (MPD) [REDACTED]@dc.gov]
Subject: FW: LexisNexis Accurint - Social Media
Attachments: 1582466-09.29.14 Metropolitan PD.PDF

Commander Ralph G. Ennis

c: 202 [REDACTED] | ralph.ennis@dc.gov

October is National Disability Employment Awareness Month. To learn what you can do to foster a more inclusive workforce, visit www.dol.gov/odep and www.dds.dc.gov.

From: [REDACTED] (RIS-HBE) [REDACTED]
Sent: Thursday, October 09, 2014 11:31 AM
To: Ennis, Ralph (MPD)
Subject: RE: LexisNexis Accurint - Social Media

Attached is the October invoice for SMM like before.

Steve P. Hecht
Account Manager – Law Enforcement
LexisNexis | State and Local Government
937-602-4088 Cell
937-550-9583 Office
Steve.Hecht@LexisNexis.com

Customer Service – 24/7 - 1.866.277.8407

Connect with us on IdentityGov.com, FraudoftheDay.com, LinkedIn, Twitter and Google+

From: [REDACTED] (RIS-HBE)
Sent: Thursday, August 28, 2014 9:36 AM
To: Ennis, Ralph (MPD)
Subject: RE: LexisNexis Accurint - SMM Proposal

Ralph,

Attached is the September invoice for SMM like before. The social media solution has had some enhancements and I look forward to talking more about these along helping your agency with current challenges. I am starting to put together the documents for next month that we will need to get in place. Let me know when we can talk so we are both on the same page.

Steve P. Hecht
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Steve.Hecht@LexisNexis.com

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Connect with us on IdentityGov.com, FraudoftheDay.com, LinkedIn, Twitter and Google+

From: Ennis, Ralph (MPD) [<mailto:ralph.ennis@dc.gov>]
Sent: Tuesday, August 12, 2014 2:20 PM
To: [REDACTED] (RIS-HBE)
Subject: Re: LexisNexis Accurint - SMM Proposal

We are getting ready to pay. Will reach out this week.

Commander Ralph G. Ennis

Homeland Security Bureau Intelligence and Tactical Information Division

Metropolitan Police Department (Washington, DC)

300 Indiana Avenue NW Room 5031

Cell: (202) [REDACTED]

Email: Ralph.Ennis@dc.gov

Webpage :www.mpd.cdc.gov

From I-phone

On Aug 4, 2014, at 10:01 AM, [REDACTED] (RIS-HBE)" <Steve.Hecht@lexisnexus.com> wrote:

Ralph,

Attached is the August invoice for SMM like before. I will send you August as individual like this and then we can have everything role into the standard invoice you get each month. Let me know if you have questions.

Steve

Help DC become an Age-Friendly city by participating in the Block-by-Block Walk on Saturday, September 6. Sign up [here](#) to volunteer.

From: [REDACTED] (RIS-HBE)
Sent: Tuesday, June 24, 2014 2:33 PM
To: 'Ennis, Ralph (MPD) (ralph.ennis@dc.gov)'
Subject: RE: LexisNexis Accurint - SMM Proposal

Ralph,

Attached is the July invoice for SMM like before. Let me know if you have any questions.

Steve

From: [REDACTED] (RIS-HBE)
Sent: Monday, June 23, 2014 3:00 PM
To: Ennis, Ralph (MPD) (ralph.ennis@dc.gov)
Subject: FW: LexisNexis Accurint - SMM Proposal

Commander Ennis,

We are going to be back in town this week and plan to work with the users on the social media monitoring. We also want to work with the individuals that work with the shot spotter to implement the use of SMM in real time. Per our discussion the social media monitoring will be extended this month and then thru September. I will send you the new invoice each month like I have done for you to process on your end. Let me know if you have any concerns or questions.

In regards to the bundled plan I outlined to you back in April the pricing was based upon your existing Accurint business and adding the SMM component. As we move forward we will be able to put the SMM users in an account that will only have access to SMM or if a user has an existing Id we will be able to allow just that user to both. This will ensure that the billing is kept straight and matches the PO.

I am very excited about working with the users and helping them get the most out of our complete solution and combined Accurint with SMM. I know Misty is working smart to help each user gain information to meet your department and organizations strategy. In regards to the bundled solution the mobile access with the unlimited number of users will be managed as its own group. All training and support will be the same for this group just like the others. It is part of the program so the extent to which you use this is based upon your objectives.

A few points I want to make about the proposed bundled solution pricing:

- The additional user we added to your existing Accurint Law Enforcement plus account was at no additional cost
- The unlimited mobile users was added at no additional cost
- The batch scrub was added at no additional cost

By adding on the Social Media Monitoring to your existing account I was able to provide the additional access. It is a very exciting program and one I look forward to helping you manage. Every time I am at the department I come away with more ideas on how to help you with your investigations and I can't wait to come back. The complete access is pretty complete from a department standpoint. Listed below is the breakdown of the access and how it could be managed in the fall. Obviously this can be changed and I will work with you to put the right people in place.

Existing Accurint account – managed by [REDACTED]
Social Media Monitoring – Managed by [REDACTED]
Accurint Mobile – Managed by ? (Patrol? Warrants?)

I would like to put the agreement together and send to you for the September 1 start date. I just want to be sure we get everything in place and all the billing set to ensure everything goes smoothly. Let me now if that is OK? I know it is a little early but with summer and the process you follow I think it would be best.

Also how did your conversation go with finance person we discussed? Hope to see you this week.

Steve P. Hecht
Account Manager – Law Enforcement
LexisNexis | State and Local Government
937.865.1234 Direct

937-602-4088 Cell
937-550-9583 Office

Customer Service - 1-866-277-8407
Steve.Hecht@lexisnexis.com

From: [REDACTED] (RIS-HBE)
Sent: Wednesday, April 02, 2014 8:29 AM
To: Ennis, Ralph (MPD) (ralph.ennis@dc.gov); [REDACTED]
Cc: Jackman, Scott V (RIS-HBE)
Subject: LexisNexis Accurint - SMM Proposal

Commander Ennis,

I wanted to get this to you for our meeting this morning.

Thank you for the opportunity to work with your staff on the 24th and 25th of March. We feel it was a very productive session and are confident the 20 users of the trial will gain important Intel using the LexisNexis Social media monitoring solution. We are working with Officer [REDACTED] to ensure that the social media collections are being set up in a way that will allow your department to group certain collections. This is the best way to keep collections confidential. A follow up training session has been set to ensure the users gain a deeper understanding of how to get the most out of the solution, along with answering questions.

As we move forward, the users will have access to a training consultant for unlimited one on one training sessions, and access to our customer service 24/7. As we continue to work together I wanted to lay out a program that meets the needs of the entire department. Based on our conversation on the 25th, we would like you to review the following proposal. This proposal takes into account your existing program with LexisNexis which consists of Accurint LE Plus, with access for 35 users. Your current financial commitment with LexisNexis is \$39,348 year/\$3,279 per month. Your current fees will be rolled into the program we have outlined below, and will not be an additional cost. Users will maintain the same access.

Listed below is the proposal we believe meets all the needs of DC Metro PD. Implementation to begin May 1, 2014.

- LexisNexis LE Plus – 50 users (we want to increase the user access to accommodate the Social Media Monitoring Access).
- LexisNexis Accurint – Social Media Monitoring – 1 Million Events – 1000 Objects (each month)
- LexisNexis Identity Scrub/Batch – 250 records
- LexisNexis Accurint – Mobile Access – Unlimited users

Accurint Mobile Access -only

People – Person Search – First, Last, Middle, SSN#, Street, City, State, Zip, DOB

Phones – Phone Search – Phone, First, Last, Middle Street ,City, State, Zip, SSN

Vehicle – Vehicle Search – SSN, First , Last, Middle Street, City, State Zip, VIN, Plate/Tag, License Number

Property – Property Search – First, Last, Middle, Parcel Number, Company Name, Street, City, State, Zip, County

Business – Business Search – Company Name, First, Last, Middle, SSN# Street , City, State, Zip, FEIN
ID Verification – Information verification along with 5 question Quiz to verify identity

Total Cost - \$82,150 year/\$6,845 per month.

We have worked to design a program that takes into account not just the needs of the current users but the social media monitoring users along with the patrol or boots on the street folks. We have seen everyone working together and want to continue this momentum in the department.

Look forward to talking to you this morning to review and answer any questions you have.

Steve P. Hecht

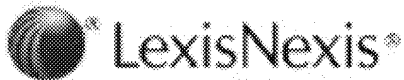
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<1570195-08.01.14 Metropolitan PD.PDF>

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 Philadelphia, PA 19170-6157
 (866) 528-0570
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To:
 Metropolitan Police Dept
 attn: [REDACTED]
 6805 Long Beach Blvd
 Washington, DC 20001-2106

Invoice	
▶ Due Date	10/29/2014
▶ Amount Due	\$3,500.00
Invoice Number	1582466-20141031P
Invoice Date	29-Sep-14
Account Number	1582466
Terms	Net 30
Representative	Steve Hecht
Billing Period	10/01/2014 to 10/31/2014
PO Number	

Previous Balance	
Total	0.00

Payments, Credits & Adjustments	
Total	0.00

New Activity	
10/31/2014 Contract Fee 10/1/2014 to 10/31/2014 One Time Charge for SMM Trial	3,500.00

To view account activity details online:
 1. Log on to <http://www.accuirt.com>
 2. Go to "My Account" menu
 3. Click on "Billing Info"
 Note: Only Systems Administrators can view account details

For Prepay Purposes ONLY, Not Final Billing

Total	3,500.00
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Account Summary	
Previous Balance	0.00
New Activity	3,500.00
Payments, Credits & Adjustments	0.00
Total Due	3,500.00

Please include your full invoice number on all remittance to ensure proper credit.

Please Remit Payment To:
 LexisNexis Risk Data Management Inc.
 Account # 1582466
 PO Box 7247-6157
 Philadelphia, PA 19170-6157