

From: [Ennis, Ralph \(MPD\)](#)
To: [REDACTED] (MPD)
Cc: [Turner, Leeann \(MPD\)](#)
Subject: Fwd: LexisNexis Accurint - SMM Proposal
Date: Monday, April 21, 2014 5:17:56 PM

I need to know its worth before we make a decision.

Commander Ralph G. Ennis

Homeland Security Bureau Intelligence and Tactical Information Division
Metropolitan Police Department (Washington, DC)
[300 Indiana Avenue NW Room 5031](#)
Cell: (202) [REDACTED]
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From I-phone

Begin forwarded message:

From: "Hecht, Steve P (RIS-HBE)" <Steve.Hecht@lexisnexus.com>
Date: April 21, 2014 at 5:01:46 PM EDT
To: "Ennis, Ralph (MPD)" <ralph.ennis@dc.gov>, "[REDACTED] (MPD)" <[REDACTED]@dc.gov>
Cc: "Jackman, Scott V (RIS-HBE)" <scott.jackman@lexisnexus.com>
Subject: RE: LexisNexis Accurint - SMM Proposal

Commander Ennis,

The trial that has been set up for your team to access the Social Media Monitoring solution is ending on Friday the 25th. We talked about steps to ensure continuous access and I wanted to hear what is being discussed. Since a lot of time has been put into setting up the collections of social media I want to ensure these collections will continue. Also, Misty worked with the users beginning of last week so if others need more assistance please let us know. We want to continue to work with the users.

The program outlined below is a very broad department wide program that not only covers Social Media access but gives everyone in the department the ability to access accurint in various levels. This will allow all officers the ability to perform searches and work with the group that will be focusing in on the social media.

Will you be available on Tuesday afternoon to talk?

Steve

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Evaluate your financial well-being with a [free personal financial health assessment](#) provided by the D.C. Dept. of Insurance, Securities and Banking.
DISB.DC.gov

From: Hecht, Steve P (RIS-HBE)
Sent: Wednesday, April 02, 2014 8:29 AM
To: Ennis, Ralph (MPD) (ralph.ennis@dc.gov); [REDACTED]@dc.gov
Cc: Jackman, Scott V (RIS-HBE)
Subject: LexisNexis Accurint - SMM Proposal

Commander Ennis,

I wanted to get this to you for our meeting this morning.

Thank you for the opportunity to work with your staff on the 24th and 25th of March. We feel it was a very productive session and are confident the 20 users of the trial will gain important Intel using the LexisNexis Social media monitoring solution. We are working with Officer [REDACTED] to ensure that the social media collections are being set up in a way that will allow your department to group certain collections. This is the best way to keep collections confidential. A follow up training session has been set to ensure the users gain a deeper understanding of how to get the most out of the solution, along with answering questions.

As we move forward, the users will have access to a training consultant for unlimited one on one training sessions, and access to our customer service 24/7. As we continue to work together I wanted to lay out a program that meets the needs of the entire department. Based on our conversation on the 25th, we would like you to review the following proposal. This proposal takes into account your existing program with LexisNexis which consists of Accurint LE Plus, with access for 35 users. Your current financial commitment with LexisNexis is \$39,348 year/\$3,279 per month. Your current fees will be rolled into the program we have outlined below, and will not be an additional cost. Users will maintain the same access.

Listed below is the proposal we believe meets all the needs of DC Metro PD. Implementation to begin May 1, 2014.

- LexisNexis LE Plus – 50 users (we want to increase the user access to accommodate the Social Media Monitoring Access).
- LexisNexis Accurint – Social Media Monitoring – 1 Million Events – 1000 Objects (each month)
- LexisNexis Identity Scrub/Batch – 250 records
- LexisNexis Accurint – Mobile Access – Unlimited users

Accurint Mobile Access - only

People – Person Search – First, Last, Middle, SSN#, Street, City, State, Zip, DOB
Phones – Phone Search – Phone, First, Last, Middle Street ,City, State, Zip, SSN
Vehicle – Vehicle Search – SSN, First , Last, Middle Street, City, State Zip, VIN, Plate/Tag, License Number
Property – Property Search – First, Last, Middle, Parcel Number, Company Name, Street, City, State, Zip, County
Business – Business Search – Company Name, First, Last, Middle, SSN# Street , City, State, Zip, FEIN
ID Verification – Information verification along with 5 question Quiz to verify identity

Total Cost - \$82,150 year/\$6,845 per month.

We have worked to design a program that takes into account not just the needs of the current users but the social media monitoring users along with the patrol or boots on the street folks. We have seen everyone working together and want to continue this momentum in the department.

Look forward to talking to you this morning to review and answer any questions you have.

Steve P. Hecht

Account Manager – Law Enforcement

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