



OFFICE OF THE STATE SUPERINTENDENT OF EDUCATION
OFFICE OF THE CHIEF OF STAFF (COS)

STATEMENT OF WORK
Meltwater News Media Intelligence and Analytics

C.1 SCOPE:

The Office of Contracting and Procurement (OCP), on behalf of the Office of the State Superintendent of Education (OSSE), the Office of the Chief of Staff (COS), seeks a Contractor to provide news media intelligence and analytics. The Contractor will provide supports and access to a database that will track any mention of OSSE on any media platform and collect full text and video to provide to OSSE staff. The Contractor will also provide access to media analytics.

The period of performance is January 1, 2019 through December 31, 2019 (prorated).

C.2 APPLICABLE DOCUMENTS

N/A

C.3 DEFINITIONS

N/A

C.2 BACKGROUND

The OSSE communications team is in charge of external communication regarding OSSE's work. The team works to release information through different media channels, including: news media, social media, the OSSE website, community meetings, press conferences and public campaigns. It is imperative that the communications team have access to a database that will collect all mentions of OSSE and its work on thousands of sources, globally. The team also needs access to media analytics to set goals for the agency.

C.4 REQUIREMENTS

C.4.1 The Contractor shall provide media mentions involving OSSE.

C.4.1.1 The Contractor shall provide a service that uses keyword searches to collate media mentions involving OSSE and provide those mentions to OSSE staff.

C.4.1.2 The Contractor shall ensure access to licensed full-text and video content from thousands of media outlets.

C.4.2 The Contractor shall provide data analytics regarding media mentions involving OSSE.

C.4.2.1 The Contractor shall provide access and technical support to user-friendly

data dashboards that collate all media mentions of OSSE.

C.5 DELIVERABLES:

CLIN	Deliverable	Qty	Format and Method of Delivery	Due Date
0001	Collate and provide full text and video media regarding OSSE.	12 months		January 2019 – December 2019
0002	Provide dashboards and technical assistance regarding analytics of media mentions regarding OSSE.	12 months		January 2019 – December 2019



OFFICE OF THE STATE SUPERINTENDENT OF EDUCATION
OFFICE OF THE CHIEF OF STAFF (COS)

STATEMENT OF WORK
Meltwater News Media Intelligence and Analytics

C.1 SCOPE:

The Office of Contracting and Procurement (OCP), on behalf of the Office of the State Superintendent of Education (OSSE), seeks to renew the annual subscription to secure news media intelligence and analytics per the PPRA Section 413 (15) for subscriptions. The renewed online subscription will provide support and access to the firm's media intelligence and analytics tool that will track any mention of OSSE on any media platform and collect full text and video to provide to OSSE staff. The Contractor will also provide access to media analytics and produce quarterly media analytics reports.

The period of performance is January 1, 2020 through December 31, 2020.

C.1.1 Applicable Documents

N/A

C.1.2 Definitions

N/A

C.2 BACKGROUND

The OSSE communications team is in charge of external communication regarding OSSE's work. The team works to release information through different media channels, including: news media, social media, the OSSE website, community meetings, press conferences and public campaigns. It is imperative that the communications team have access to a database that will collect all mentions of OSSE and its work on thousands of sources, globally. The team also needs access to media analytics to set goals for the agency. The subscription renewal will consolidate two purchases that ran consecutively in the previous year – which includes all media intelligence and analytics in addition to quarterly reports.

C.3 REQUIREMENTS

C.3.1 The Contractor shall provide media mentions involving OSSE (to up 5 Authorized Users).

C.3.1.1 The Contractor shall provide a service that uses keyword searches to collate media mentions involving OSSE and provide those mentions to OSSE staff.

C.3.1.2 The Contractor shall ensure access to licensed full-text and video content from

thousands of media outlets.

C.3.2 The Contractor shall provide data analytics regarding media mentions involving OSSE.

C.3.2.1 The Contractor shall provide access and technical support to user-friendly data dashboards that collate all media mentions of OSSE.

C.3.2.2 The Contractor shall provide a total of four quarterly media analytics reports and technical assistance.

DELIVERABLES:

CLIN	Deliverable	Qty	Format and Method of Delivery	Due Date
0001	Collate and provide full text and video media regarding OSSE (for up to five (5) users. Broadcast content, Dow Jones (full-text, license context) and Social media content that leverages both searches and dashboard analytics (C.3.1).	12 months	Online, PDF, Transcript, recoding and , Image or Excel formats	1/1/20-12/31/20
0002	Provide dashboards, technical assistance, and quarterly (Insight) reports regarding analytics of media mentions regarding OSSE (C.3.2)	12 months	Online, PDF format	1/1/20-12/31/20

Meltwater Services

Meltwater Regular

- Users: Access by up to 5 Authorized Users (defined herein) to the Meltwater platform. "Authorized Users" means those specific employees or consultants located in United States that Customer has authorized to use the Meltwater platform solely for Customer's own internal business purposes.
- Searches: 15 Searches. A "Search" is a string of keywords used to search online news or social media sources and find relevant results in the form of articles or posts. Results are displayed in the Meltwater platform and contain a hyperlink to the original source article or post.
- Dashboards: 10 dashboard(s) on the Meltwater platform. Dashboards are customizable and display analytics and search results from any Searches. Each Dashboard can contain up to 9 Widgets.
- Widgets: Access to both Brand Monitoring and Brand Analysis widget groups, including Potential Reach, Sentiment Score, Share of Voice, Advertising Value Equivalency, Top Languages, RSS Feed, Content Streams, Media Exposure, World Heat Map, Trending Themes, Top Publishers and Top Locations widgets.
- Sources: News and social media monitoring. News search results from all sources tracked by Meltwater worldwide.
- Extras: Tagging, translation and distribution of search results.
- Sentiment: Natural Language Processing (NLP) analysis of article sentiment in selected languages.
- Support: Technical and Consultative support during normal local business hours, for the duration of the subscription.
- Email: Daily e-mail reports and ad-hoc dashboard reports showing search results for Authorized Users.
- Mobile: Access to Meltwater app (available in iOS and Android) to view saved Searches and Search Results.

Premium Social Package

- Social media content package for use with searches and dashboard analytics in Meltwater platform.
- Search results from Twitter, Facebook, Instagram, Forum sites, Product Review sites and website comment sections.
- Search results can be visualized alongside other content types in integrated dashboards.
- Available widgets for visualization include Heat Maps, Media Exposure, Share of Voice, Top Posters, Sentiment Score, Sentiment, Languages, Locations, Sources, Topic Momentum and Trending Themes.
- Sentiment rating for all results using Natural Language Processing. (selected languages only)
- Search results can be exported in PDF, Image or Excel formats.

Broadcast National

- Streaming with monitoring coverage in the United States.
- Searchable Broadcast content database for one country within the Meltwater Platform.
- Transcript and recording displayed in online portal.
- Clips can be edited and shared with colleagues.

Dow Jones Bundle

- Full-text, licensed content from over 5,000 sources globally, powered by Dow Jones Factiva.
- API integration of Factiva content into client's Meltwater Media Intelligence platform.

Terms of Service:

Meltwater will provide the above Services for the period of time reflected by the start & end dates below.

Product	Start Date	End Date
Meltwater Regular	Jan 01, 2019	Dec 31, 2019
Premium Social Package	Jan 01, 2019	Dec 31, 2019
Broadcast National	Jan 01, 2019	Dec 31, 2019
Dow Jones Bundle	Jan 01, 2019	Dec 31, 2019

Payment Terms:

Meltwater Services are paid for in advance of the Start Date in a single lump sum. Once this Order Confirmation is signed, an invoice for the price below will be generated and due net14. Except as provided in the Terms of Use, all payment is non-refundable. Discounts and/or special pricing and/or payment terms, if any, may not apply to your renewal term.

(If you are tax exempt please provide your Meltwater representative with a valid current tax exemption form upon signing.)

Price : 9999.00 USD

Terms of Use:

The company identified in the signature block below ("Customer") hereby agrees that its use of any Meltwater Service is governed by this Order Confirmation and the General Terms and Conditions of Use, located at www.meltwater.com/terms-of-use/northamerica/. Any other terms, including those on a purchase order, in a vendor registration application, or part of an RFP, are considered void and shall have no force or effect.

Special Terms:

Any Special Terms below shall supersede Meltwater's standard Terms of Use.

- Invoices under this Agreement will be due within 30 days of invoice date.
- Invoices under this Agreement will be issued according to the following schedule: Invoice 1 in the amount of 9999.00 USD due on or before Jan 30, 2019 ;
- Meltwater shall provide access to the Influencer Contact Manager United States Database service from January 1st, 2019 through February 28th, 2019.

By signing this Agreement, you warrant that you have the authority to enter into this Agreement on behalf of Customer and that you have read, understand, and accept all of the terms of this Agreement.

Customer

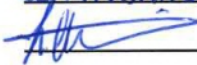
Name and Contact Information:

Office of the State Superintendent of Education
1050 First Street, NE
Washington, District of Columbia 20002
United States
Contact: Lida Alikhani

Meltwater

Name and Contact Information:

Meltwater News US Inc.
225 Bush St. Suite 1000
San Francisco, CA 94104
United States of America
FTIN number: 20-8289528 (b2b-version)

Date	<u>1/18/19</u>	Date	_____
Name	<u>Lida Alikhani</u>	Name	Michael Cinque
Email	<u>lida.alikhani@dc.gov</u>		
Title	<u>Communications Director</u>		
Signature	<u></u>		

By initialing below I represent that I have read, understand, and agree to the terms and conditions located at www.meltwater.com/terms-of-use/northamerica/

Initials LA.

Meltwater Services

Meltwater Regular

- Users: Access by up to 5 Authorized Users (defined herein) to the Meltwater platform. "Authorized Users" means those specific employees or consultants located in United States that Customer has authorized to use the Meltwater platform solely for Customer's own internal business purposes.
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- Extras: Tagging, translation and distribution of search results.
- Sentiment: Natural Language Processing (NLP) analysis of article sentiment in selected languages.
- Support: Technical and Consultative support during normal local business hours, for the duration of the subscription.
- Email: Daily e-mail reports and ad-hoc dashboard reports showing search results for Authorized Users.
- Mobile: Access to Meltwater app (available in iOS and Android) to view saved Searches and Search Results.
- "Subject to the approval of Twitter, Customer may receive content from Twitter or post content to Twitter ("Twitter Content") pursuant to this Agreement and Customer represents that it has read, understands, and agrees to be bound by Twitter's terms of service located at <https://twitter.com/en/tos>. Meltwater or Twitter may terminate Customer's access to Twitter Content if Meltwater or Twitter reasonably believes that Customer is violating Twitter's terms of service."

Broadcast National

- Streaming with monitoring coverage in the United States.
- Searchable Broadcast content database for one country within the Meltwater Platform.
- Transcript and recording displayed in online portal.
- Clips can be edited and shared with colleagues.

Dow Jones Bundle

- Full-text, licensed content from over 5,000 sources globally, powered by Dow Jones Factiva.
- API integration of Factiva content into client's Meltwater Media Intelligence platform.
- Dow Jones content is available for 30 days from the date of publishing.

Premium Social Package

- Social media content package for use with searches and dashboard analytics in Meltwater platform.
- Search results from Twitter, Facebook, Instagram, Forum sites, Product Review sites and website comment sections.
- Search results can be visualized alongside other content types in integrated dashboards.
- Available widgets for visualization include Heat Maps, Media Exposure, Share of Voice, Top Posters, Sentiment Score, Sentiment, Languages, Locations, Sources, Topic Momentum and Trending Themes.
- Sentiment rating for all results using Natural Language Processing. (selected languages only)
- Search results can be exported in PDF, Image or Excel formats.

4 Insight reports

- 4 Insight Reports including any of the following data points as required by customer; Media Exposure, Reach by SimilarWeb, Top Publications, Top Influencers, Automated Sentiment Analysis and Net Tonality Score (NTS).
- Benchmarking and comparative analysis of up to nine (9) competitors.
- The reports in PDF format are delivered quarterly for 12 month subscriptions or as per customer request for shorter subscriptions.

Terms of Service:

Meltwater will provide the above Services for the period of time reflected by the start & end dates below.

Product	Start Date	End Date
Meltwater Regular	Jan 01, 2020	Dec 31, 2020
Broadcast National	Jan 01, 2020	Dec 31, 2020
Dow Jones Bundle	Jan 01, 2020	Dec 31, 2020
Premium Social Package	Jan 01, 2020	Dec 31, 2020
4 Insight reports	Jan 01, 2020	Dec 31, 2020

Payment Terms:

Meltwater Services are paid for in advance of the Start Date in a single lump sum. Once this Order Confirmation is signed, an invoice for the price below will be generated and due net14. Except as provided in the Terms of Use, all payment is non-refundable. Discounts and/or special pricing and/or payment terms, if any, may not apply to your renewal term.

(If you are tax exempt please provide your Meltwater representative with a valid current tax exemption form upon signing.)

Price : 12999.00 USD

Terms of Use:

The company identified in the signature block below ("Customer") hereby agrees that its use of any Meltwater Service is governed by this Order Confirmation and the General Terms and Conditions of Use, located at www.meltwater.com/terms-of-use/northamerica/. Any other terms, including those on a purchase order, in a vendor registration application, or part of an RFP, are considered void and shall have no force or effect.

By signing this Agreement, you warrant that you have the authority to enter into this Agreement on behalf of Customer and that you have read, understand, and accept all of the terms of this Agreement

Customer

Name and Contact Information:

DC Office of the State Superintendent of Education
1050 First Street NW
Washington DC, District of Columbia 20002
United States
Contact: Lida Alikhani
P: 202-412-2459

Meltwater

Name and Contact Information:

Meltwater News US Inc.
225 Bush St. Suite 1000
San Francisco, CA 94104
United States of America
FTIN number: 20-8289528 (b2b-version)

Date _____
Name _____
Email _____
Title _____
Signature _____

Date _____
Name **Kenzie Fisher**

By initialing below I represent that I have read, understand, and agree to the terms and conditions located at www.meltwater.com/terms-of-use/northamerica/

Initials _____

Determination for Non-Use of DCSS or SBE Set-Aside Market

Procuring Agency: OCP for OSSE

Purchase Card Transaction # or PO: Purchase Order# TBD/RK111219

Awarded Vendor: **Meltwater News**

1. Authority: DC Official Code § 2-218.44
2. Good or Service Purchased: **Media Aggregation Services (Annual Subscription)**
3. Awarded Amount: **\$9,999.00**
4. Evidence of Good Faith Effort:

- A pre-solicitation or pre-bid conference was conducted on (enter date) to inform certified business enterprises of contracting and subcontracting opportunities.
- The solicitation was advertised in a publication with general circulation, trade association, and/or ethnic-focus media concerning the contracting and subcontracting opportunities.
- Certified business enterprises were invited to participate in the solicitation.
- A Request for Information was issued to solicit interest in the solicitation.
- The DSLBD list of CBEs was researched for capable vendors and none were found who are registered and/or capable to providing the good or service required (specifically annual license subscription to support agency Media Aggregation Services), per the NGIP (2083715) Attachment A search and sole source letter Attachment B.

5. Justification to Not Use DCSS or Award to a SBE or CBE:

- Good or Service not available on DCSS
- No qualified SBE/CBEs identified that can provide required good/service
- No qualified SBE/CBE responded to solicitation
- Bids submitted by SBE or CBE were more than 12% price on open market
- After preference points applied, the SBE or CBE was not the successful bidder/offeror

DETERMINATION

Based on the information above and the attached screen shot of the CBE listing and related documents, the agency has determined and the Contract Officer confirms that the neither the DCSS nor the set-aside market could be used to satisfy the needs and requirements of this procurement.

Date: 1-22-19

Contract Officer Name: Rodney D. Aytch

Contract Officer Signature: 

CBE Vendor Search (Commodity Code 2083715-Software, Marketing , Public Relations)- Attachment A

Local Manufacturing Business Enterprise (LME)

NIGP CODES

2083715 + Select NIGP Code View CBE Search Instructions

Search Clear Export Selected Export All

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BUSINESS NAME	EMAIL	ADDRESS	PHONE
Avana Creative Strategy	courtney@asensstrategy.com	1352 KENNEDY STREET NW Washington,DC 20011	2023750076
Collaborative Communications Group, Inc.		1029 VERMONT AVENUE NW Washington,DC 20005	2029864959
Definitive Communications	definitivedc@gmail.com	315 9TH STREET SE Washington,DC 20003	2022537376
FATBACK MEDIA		643 20TH STREET NE Washington,DC 20002	2021501640
Ignite Group	arman@ignitegroup.com	1990 K STREET NW Washington,DC 20006	2024253079
QQ Consulting		4221 BENNING ROAD NE Washington,DC 20019	2027391632
Sassy Technology Solutions	info@sasytechnology.com	1231 GOOD HOPE ROAD SE Washington,DC 20020	2028561498
SportsMarket LLC	davidgibson@sportsmarket.com	750 QUEBEC PLACE NW Washington,DC 20010	5613864491

2:33 PM 1/17/2019



Paul Kiingi
Contract Specialist
Office of Contracting and Procurement/OSSE
1050 First Street, NE, 3rd Floor
Washington, DC 20002
January 17th, 2019

**Re: Sole Sourcing
Exclusive Sources and Services only available with Meltwater + Infomart**

Meltwater Group offers the most comprehensive and affordable media intelligence service. We fully customize our reporting to each client's individual needs. Our source base is the most comprehensive and covers over 340,000+ sources in over 190 countries and 20 languages. We work with over 30,000 clients worldwide from a broad variety of sectors.

We work with many different government and non-profit organizations around the world. Some clients include: the DC Health Benefit Exchange Authority, the DC Office of the City Administrator, the DC Office of the Mayor, the State Council of Higher Education for Virginia, the DC Courts, the DowntownDC Business Improvement District, the US Department of Transportation, the U.S. Customs and Border Protection, the U.S Department of Agriculture, the U.S. Department of Energy, and the Institute of International Education.

Factors that set Meltwater Group apart from the rest and make Meltwater a unique/sole source provider:

Monitoring

- Our services are flat-fee and there are no variable costs involved. Search criteria and keywords are unlimited and all users are able to add, edit or delete keywords at any point during the subscription. The majority of our competitors will not offer this flexibility and often charge per keyword used, have per article costs, and extra for more than 1 user.
- We are a fully consultative service and work with our clients on an individual basis, assessing needs and tailoring our system accordingly. Each client is assigned a dedicated account management team throughout their subscription. These personal consultants are available to all account users and provide advice and assistance throughout the subscription period.
- Meltwater Group offers an unlimited archiving facility. Included in the flat fee subscription, there are no additional costs associated with this feature. The Meltwater archive facility is limitless, which means each user has access to unlimited folders. Users can create folders to store unlimited amounts of articles. The archive is accessible to all users at all times from any computer with internet access. Everything is stored and backed-up on our network meaning our clients need not use any space on their personal hard drives. Every archive is exportable and graph-able.
- While all of our competitors assess additional, variable charges for distributing, archiving and translating news articles, Meltwater Group is the only service that includes all three services in one platform package at a one-time cost.
- Meltwater Group offers a translation tool to translate media in and out of 18 languages at no extra cost, monitoring media in over 190 countries.

- Meltwater Group offers the ability to create searches in foreign languages and characters, to capture a full global picture of local, state, country, and international media.
- Our clients choose to receive news reports either once or twice daily. We also offer a real-time “crisis management” option unlike any other service. This is often used in circumstances where up-to-the-minute information is crucial. This option will deliver news immediately after its publication and can even be delivered to hand-held devices.
- One-click dashboard creation allows for quick and easy retrospective news and story analysis for previous, current, and developing stories, trends and topics.
- Mobile app to fully integrate the inbox and analysis features onto mobile iPhones and Android phones.

Media Analysis and Reporting

- Meltwater Group is the only company which allows clients to create ad-hoc statistics and graphical breakdowns on any coverage, regardless of whether it was previously being tracked or not.
- Meltwater Group is the only service that gives clients the ability to track historical data going back to 2010 on any topic or keyword, and the only service to provide graphical breakdowns based off geography, volume, growth, sentiment, key themes, or break out the coverage by source and by outlet.
- Meltwater’s unique analysis capabilities allow you to not only create the breakdowns, but then export the data and articles responsible for populating the data. Thus, Meltwater is the only service allowing clients to breakdown coverage by market, for example, and export all news articles in 2012 from South Africa, if desired.
- Meltwater News is the only media monitoring agency that provides on-the-spot analysis. The Analysis package allows our clients to create and edit graphs and matrices in a user-friendly interface. The graphs are completely interactive and easily exportable into PowerPoint presentations while the matrices can be exported into Excel Spreadsheets.

Internal/External Communications

- We are the only news service that has a customized Newsfeed option where we fully customize a feed that fits with your website or intranet in a format that is compatible. Articles can then be hand selected to post online with user friendly tools that do not require any extensive computer knowledge. This tool will allow the Communications Team to post key articles online with ease.
- Meltwater News is the only service that provides a customized tool where users can create dynamic and interactive eNewsletters. Using the account and news that has been aggregated based on their needs, users can simultaneously create multiple Newsletters, selecting which articles go to which distribution group. In the account, Clients can have multiple distribution lists to use the tool for internal use (i.e. Leadership, Board, Staff, etc.) and/or external use (i.e. legislative partners, stakeholders, etc). In-house written content can also be added at the user’s discretion. Additionally, the user can create the email address from which the Newsletter is sent so that it may appear internal, and not be considered ‘spam’

Media Outreach

- Meltwater Group’s proprietary Natural Language Processing technology allows users the ability to search for top influencing, relevant journalists by searching articles that they have written, as

opposed to the more traditional methods of beat, outlet or location. This same technology is also used in our news monitoring to give all articles an automated sentiment value.

- These are some of the features which allow us to claim to have a unique service, as this takes us beyond the realm of a simple media monitoring or press release distribution company, and allows us to offer a comprehensive, streamlined and unparalleled service, which has no peer in the marketplace.

If you have any further questions please contact Michael Cinque who is listed below.

Regards,

Michael Cinque
Senior Sales Manager, Meltwater Boston
T: +1 617-500-3798 | M: +1 603-320-4810
mike.cinque@meltwater.com

Determination for Non-Use of DCSS or SBE Set-Aside Market

Procuring Agency: OCP for OSSE

Purchase Card Transaction # or PO: Purchase Order# TBD/RK140829

Awarded Vendor: Meltwater News

1. Authority: DC Official Code § 2-218.44

2. Good or Service Purchased: **Media Aggregation Services (Annual Subscription)**

3. Awarded Amount: **\$12,999.00**

4. Evidence of Good Faith Effort:

- A pre-solicitation or pre-bid conference was conducted on (enter date) to inform certified business enterprises of contracting and subcontracting opportunities.
- The solicitation was advertised in a publication with general circulation, trade association, and/or ethnic-focus media concerning the contracting and subcontracting opportunities.
- Certified business enterprises were invited to participate in the solicitation.
- A Request for Information was issued to solicit interest in the solicitation.
- The DSLBD list of CBEs was researched for capable vendors and none were found who are registered and/or capable to providing the good or service required (specifically annual license subscription to support agency Media Aggregation Services), per the NGIP (2083715) Attachment A search and sole source letter Attachment B.

5. Justification to Not Use DCSS or Award to a SBE or CBE:

- Good or Service not available on DCSS
- No qualified SBE/CBEs identified that can provide required good/service
- No qualified SBE/CBE responded to solicitation
- Bids submitted by SBE or CBE were more than 12% price on open market
- After preference points applied, the SBE or CBE was not the successful bidder/offeree

DETERMINATION

Based on the information above and the attached screen shot of the CBE listing and related documents, the agency has determined and the Contract Officer confirms that the neither the DCSS nor the set-aside market could be used to satisfy the needs and requirements of this procurement.

Date: 12/18/19

Contract Officer Name: Rodney D. Aytch

Contract Officer Signature: _____



[DSLBD HOME \(http://dslbd.dc.gov\)](http://dslbd.dc.gov)

CBE Certified Contractors

The Department of Small and Local Business Development maintains a database of all active certified business enterprises (CBEs). The database includes the business profile for all active CBE including contact information, business services, and NIGP codes. Search the database alphabetically by typing the first letter of the business name, or use the advanced search engine by entering the desired search criteria in the following boxes, then selecting the "Search" button.

BUSINESS NAME

BONDING LIMIT

PRIMARY BUSINESS SERVICES

WARD

NIGP CODES

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-
-
-

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BUSINESS NAME	EMAIL	ADDRESS	PHONE
<u>Asana Creative Strategy</u>	courtney@asanastrategy.com	1352 KENNEDY STREET NW Washington,DC 20011	2023750076
<u>BBRILLIANT LLC</u>	ayannah.buford@brilliant.design	1509 16TH STREET NW Washington,DC 20036	2405060296
<u>Changing Technologies, Inc.</u>	kenneth.logan@changing.net	3602 13TH STREET NW Washington,DC 20010	2026883631
<u>Collaborative Communications Group, Inc.</u>	kurtenbach@collaborativecommunications.com	1029 VERMONT AVENUE NW Washington,DC 20005	2029864959
<u>Definitive Communications</u>	definitivedc@gmail.com	315 9TH STREET SE Washington,DC 20003	2022537376
<u>FATBACK MEDIA</u>		643 20TH STREET NE Washington,DC 20002	2027501640
<u>Ignyte Group</u>	arman@ignytegrou.com	1990 K STREET NW Washington,DC 20006	2024253079
<u>OO Consulting</u>		4221 BENNING ROAD NE Washington,DC 20019	2027391432
<u>Savvy Technology Solutions</u>	info@savvytechnologysolutions.com	1231 GOOD HOPE ROAD SE Washington,DC 20020	2028541498
<u>SportsMarkit LLC</u>	davidgibson@sportsmarkit.com	750 QUEBEC PLACE NW Washington,DC 20010	5613864491
<u>The Urbane Group, LLC</u>	mbrooks@urbaneworldwide.com	3157 FORT LINCOLN DRIVE NE Washington,DC 20018	202-905-2794

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District News



District Initiatives



About DC



Contact Us

[Mayor's Public Schedule \(http://mayor.dc.gov/newsroom\)](http://mayor.dc.gov/newsroom)

[Citywide News \(http://newsroom.dc.gov/\)](http://newsroom.dc.gov/)

[Citywide Calendar \(http://calendar.dc.gov/\)](http://calendar.dc.gov/)

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[CCheck=1\)](#)

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[Green DC](#)

[\(http://green.dc.gov/\)](http://green.dc.gov/)

[Grade DC](#)

[\(http://grade.dc.gov/\)](http://grade.dc.gov/)

[Age-Friendly DC](#)

[\(http://agefriendly.dc.gov/\)](http://agefriendly.dc.gov/)

[Sustainable DC](#)

[\(http://sustainable.dc.gov/\)](http://sustainable.dc.gov/)

[Connect DC](#)

[\(http://connect.dc.gov/\)](http://connect.dc.gov/)

[Great Streets](#)

[\(http://greatstreets.dc.gov/\)](http://greatstreets.dc.gov/)

[Ready DC](#)

[\(http://ready.dc.gov/\)](http://ready.dc.gov/)

[Open DC](#)

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Paul Kiingi Contract Specialist
Office of Contracting and Procurement/
OSSE 1050 First Street, NE, 3rd Floor
Washington, DC 20002
December 10th, 2019

Re: Sole Sourcing

General Overview

Background on DC Office of the State Superintendent of Education and Meltwater

DC OSSE first subscribed to Meltwater's solution in January of 2019 and on a weekly basis the team logs into Meltwater's web and mobile based application to access relevant news articles and social media mentions pertaining to DC OSSE. We provide social, online news, premium content and broadcast coverage through daily alerts and dashboard analytics as well as the capability to take said content and plug them into robust quarterly reports.

Exclusive Sources and Services only available with Meltwater + Infomart

Meltwater Group offers the most comprehensive and affordable media intelligence service. We fully customize our reporting to each client's individual needs. Our source base is the most comprehensive and covers over 340,000+ sources in over 190 countries and 20 languages. We work with over 30,000 clients worldwide from a broad variety of sectors.

We work with many different government and non-profit organizations around the world. Some clients include: the DC Health Benefit Exchange Authority, the DC Office of the City Administrator, the DC Office of the Mayor, the State Council of Higher Education for Virginia, the DC Courts, the DowntownDC Business Improvement District, the US Department of Transportation, the U.S. Customs and Border Protection, the U.S Department of Agriculture, the U.S. Department of Energy, and the Institute of International Education.

Factors that set Meltwater Group apart from the rest and make Meltwater a unique/sole source provider:

Monitoring

- Our services are a flat-fee model. There are no variable costs involved. Search criteria and keywords are unlimited, and all users are able to add, edit or delete keywords at any point during the subscription. The majority of our competitors will not offer this flexibility and often charge per keyword used, have per article costs, or charge or concurrent user login access.
- We are a fully consultative service and work with our clients on an individual basis, assessing needs and tailoring our system accordingly. Each client is assigned a dedicated account management team throughout their subscription. These personal consultants are available to all account users and provide advice and assistance throughout the subscription period.

- Meltwater Group offers an unlimited archiving facility. Included in the flat fee subscription, there are no additional costs associated with this feature. The Meltwater archive facility is limitless, which means each user has access to unlimited folders. Users can create folders to store unlimited amounts of articles. The archive is accessible to all users at all times from any computer with internet access. Everything is stored and backed-up on our network meaning our clients need not use any space on their personal hard drives. Every archive is exportable and graphable. This pertains to all global content in our system.
- While all of our competitors assess additional, variable charges for distributing, archiving and translating news articles, Meltwater Group is the only service that includes all three services in one platform package at a one-time cost.
- Meltwater Group offers a translation tool to translate media in and out of 18 languages at no extra cost, monitoring media in over 190 countries.
- Meltwater Group offers the ability to create searches in foreign languages and characters, to capture a full global picture of local, state, country, and international media. This is offered through simultaneous omnichannel tracking across online/print editorial content, social media, and broadcast (TV and radio.)
- Our clients choose to receive news reports once or twice daily, or in real time. We also offer a real-time “crisis management” option unlike any other service. This is often used in circumstances where up-to-the-minute information is crucial. This option will deliver news immediately after its publication and can even be delivered to hand-held devices.
- Meltwater’s one-click dashboard creation allows for quick and easy retrospective news and story analysis for previous, current, and developing stories, trends and topics.
- Meltwater is the only tool on the market to offer a fully integrated mobile app – allowing access to the monitoring and analysis features on iPhone and Android devices.

Media Analysis and Reporting

- Meltwater Group is the only company which allows clients to create ad-hoc statistics and graphical breakdowns on any coverage, regardless of whether it was previously being tracked or not.
- Meltwater Group is the only service that gives clients the ability to track historical data going back to 2010 on any topic or keyword, and the only service to provide graphical breakdowns based off geography, volume, growth, sentiment, key themes, or break out the coverage by source and by outlet.
- Meltwater’s unique analysis capabilities allow you to not only create the breakdowns, but then export the data and articles responsible for populating the data. Thus, Meltwater is the only service allowing clients to breakdown coverage by market, for example, and export all news articles in 2012 from South Africa, if desired.
- Meltwater News is the only media monitoring agency that provides on-the-spot analysis. The Analysis package allows our clients to create and edit graphs and matrices in a user-friendly interface. The graphs are completely interactive and easily exportable into PowerPoint presentations while the matrices can be exported into Excel Spreadsheets.

Internal/External Communications

- We are the only news service that has a customized Newsfeed option where we fully customize a feed that fits with your website or intranet in a format that is compatible. Articles can then be hand selected to post online with user friendly tools that do not require any extensive computer knowledge. This tool will allow the Communications Team to post key articles online with ease.
- Meltwater News is the only service that provides a customized tool where users can create dynamic and interactive eNewsletters. Using the account and news that has been aggregated based on their needs, users can simultaneously create multiple Newsletters, selecting which articles go to which distribution group. In the account, Clients can have multiple distribution lists to use the tool for internal use (i.e. Leadership, Board, Staff, etc.) and/or external use (i.e. legislative partners, stakeholders, etc). In-house written content can also be added at the user's discretion. Additionally, the user can create the email address from which the Newsletter is sent so that it may appear internal, and not be considered 'spam'

Media Outreach

- Meltwater Group's proprietary Natural Language Processing technology allows users the ability to search for top influencing, relevant journalists by searching articles that they have written, as opposed to the more traditional methods of beat, outlet or location. This same technology is also used in our news monitoring to give all articles an automated sentiment value.

These are some of the features which allow us to claim to have a unique service, as this takes us beyond the realm of a simple media monitoring or press release distribution company, and allows us to offer a comprehensive, streamlined and unparalleled service, which has no peer in the marketplace.

Any further questions can be directed to Michael Cinque, contact info below:

MICHAEL CINQUE
Senior Account Executive, Meltwater Strategic Accounts
T: +1 617-500-3798 | M: +1 603-320-4810
mike.cinque@meltwater.com





Mayor Muriel Bowser

Office of Contracting and Procurement



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Excluded Parties List

Pursuant to the DC Code § 2-359.07, the District of Columbia may debar or suspend contractors from consideration for award of contracts or subcontracts. This Excluded Parties List categorizes parties that have been suspended or debarred by the Chief Procurement Officer. While they are debarred or suspended, the District will not solicit offers from, award contracts to, renew, or otherwise extend contracts with, or consent to subcontracts with entities or individuals that appear on the Excluded Parties List. For questions regarding the Excluded Parties List, please contact the OCP Customer Contact Center at 202-724-4477.

Select this link to access the federal excluded parties list: sam.gov

CURRENT EXCLUDED PARTIES LIST- Updated October 23, 2018*List is updated as needed.***EXCLUDED PARTIES LIST BY INDIVIDUAL**

Name of Individual	Principal Address	Action Date	Expiration Date	Agency Instituting the Action	Reason for the Action
Tamba Borbor	810 7 th Street NE., Second Floor Washington, DC 20002	October 5, 2018	Pending outcome of debarment hearing	DPR, DDOT, DDS, DMV and DOES	Failure to return overpayment to District; failure to timely pay subcontractors, willful failure to perform contract
Titilayo Akintomide Akinyoyenu, a/k/a Tommy Akin, a/k/a Tomi	4047 Minnesota Avenue, NE; Washington, DC 20019	May 11, 2015	Pending the outcome of the criminal proceedings against Mr. Akinyoyenu	DOH	Criminal Indictment
Christian Carter	3711 Grant Place, NE; Washington, DC 20019	April 5, 2016	April 4, 2021	OCT, DMHHS, DYRS	Willful failure to perform in accordance with contract provisions

EXCLUDED PARTIES LIST BY COMPANY

Name of Company	Principal Address	Action Date	Expiration Date	Agency Instituting the Action	Reason for the Action
Matrix Corporation	4047 Minnesota Avenue, NE; Washington, DC 20019	May 11, 2015	Pending the outcome of the criminal proceedings against Mr.	DOH	Criminal Indictment of Principal

			Akinyoyenu		
Apex Care Pharmacy	4047 Minnesota Avenue, NE; Washington, DC 20019	May 11, 2015	Pending the outcome of the criminal proceedings against Mr. Akinyoyenu	CFSA	Criminal Indictment of Principal
New Beginnings, LLC	810 7 th Street NE., Second Floor Washington, DC 20002	October 5, 2018	Pending outcome of debarment hearing	DPR, DDOT, DDS, DMV and DOES	Failure to return overpayment to District; failure to timely pay subcontractors, willful failure to perform contract
New Columbia Enterprises, Inc.	3711 Grant Place, NE; Washington, DC 20019	April 5, 2016	April 4, 2021	OCT, DMHHS, DYRS	Willful failure to perform in accordance with contract provisions
Dynamic Corporation	9418 Annapolis Rd., Suite 204 Lanham, MD 20706	August 4, 2016	August 3, 2018	DGS	voluntary exclusion as part of a settlement agreement

PAST EXCLUDED PARTIES LIST**PAST EXCLUDED PARTIES LIST BY INDIVIDUAL**

Name of Individual	Principal Address	Action Date	Termination Date
Acar, Yusuf	4550 Broad Branch Road, NW Washington, DC 20008-1005	May 28, 2009 and June 14, 2010	May 27, 2012
Adewumni, Ebenezer	9418 Annapolis Rd., Suite 204 Lanham, MD 20706	August 4, 2016	August 3, 2018
Akinleye, Monreti	3613 Georgia Avenue, NW; Washington, DC 20010	March 22, 2005	March 21, 2008

Akinleye, Olushola	3613 Georgia Avenue, NW; Washington, DC 20010	March 22, 2005	March 21, 2008
Bansal, Sushil	900 17th Street, NW; Suite 900 Washington, DC 20006	May 28, 2009 and August 18, 2010	May 27, 2012
Chambers, Robert X.	20 Queen Street Cape May, NJ 08204-1624	February 6, 2008	February 5, 2011
Gregorio, Florentino	711-A Edgewood Street, NW; Washington, DC 20017	November 28, 2000	February 13, 2003
Gregorio, Florentino	711-A Edgewood Street, NW; Washington, DC 20017	July 7, 2003	October 6, 2003
Gregorio, Florentino	711-A Edgewood Street, NW; Washington, DC 20017	February 12, 2004	August 27, 2004
Izzard, John Ervin	115 Blackbird Hill Lane Laurel, MD 20724	March 22, 2005	March 21, 2007
James, Akiuber Ndoromo: aka "Akube Wuromori Ndoromo"	3636 16th Street, NW; Apt # B1235 Washington, DC 20010-8144	February 6, 2008	February 5, 2011
Jeffrey L. Jones	2925 O Street, SE; Washington DC 20020	March 22, 2005	March 21, 2008
Sonja Mattress	4274 Foote Street NE; Unit 3 Washington, DC 20019	May 11, 2015	May 11, 2016
Mir, Sarosh	900 17th Street, NW; Suite 910 Washington, DC 20006	May 10, 2010	May 9, 2013
Postell, Kenneth D.	400 5th Street, NW; Washington, DC 20001-2719	February 6, 2008	June 6, 2008
Rodriguez, Jose	2237 33rd Street, NE; Washington, DC 20118	April 25, 2003	October 25, 2003
Shrensky, Lewis	2237 33rd Street, NE; Washington, DC 20118	April 25, 2003	October 25, 2003
Villegas, Fernando J.	1250 Eye Street, Suite 503 Washington, DC 20005	March 22, 2005	March 21, 2008
Wallace, Mark	1101 Pennsylvania Avenue, NW, Washington DC 20004	November 26, 2010	November 25, 2013
Young, Leonard H.	7003 Tarquin Avenue Temple Hills, MD 20748	February 6, 2008	February 5, 2011

PAST EXCLUDED PARTIES LIST BY COMPANY

Name of Company	Principal Address	Principals	Action Date	Termination Date
Advanced Integrated Technologies Corporation	900 17th Street, NW; Suite 900, Washington, DC 20006	Sushil Bansal, President and Chief Executive Officer	May 28, 2009 and August 18, 2010	May 27, 2012
Beale Inc.	3256 Banneker Drive, NE; Washington, DC 20018	Robin Beale	May 7, 2010	May 6, 2011
C & F Construction Company	711-A Edgewood Street, NW; Washington, DC 20017	Florentino Gregorio	November 28, 2000	February 12, 2003
C & F Construction Company	711-A Edgewood Street, NW; Washington, DC 20017	Florentino Gregorio	July 7, 2003	October 6, 2003
C & F Construction Company	711-A Edgewood Street, NW; Washington, DC 20017	Florentino Gregorio	February 12, 2004	August 27, 2004
Chambers & Sons Flooring Inc.	323 E King Street, Malvern, PA 19355	Robert X. Chambers	February 6, 2008	February 5, 2011
Cipher Communications Inc.	1101 Pennsylvania Avenue, NW; Washington DC 20004	Mark Wallace	November 26, 2010	November 25, 2013
Dynamic Corporation	9418 Annapolis Rd., Suite 204 Lanham, MD 20706	Ebenezer Adewumni	August 4, 2016	August 3, 2018
Echelon	4274 Foote	Sonja Mattress	May 11,	September

Community Services	Street, NE; Unit 3 Washington, DC 20019		2015	3, 2015
Fort Myer Construction Corporation	2237 33rd Street, NE; Washington, DC 20118	Rodriguez, Jose	April 25, 2003	October 25, 2003
General Services, Inc. aka General Construction Services, Inc	3613 Georgia Avenue, NW; Washington, DC 20010	Monreti Akinleye, President	March 22, 2005	March 21, 2008
Innovative IT Solutions, Inc.	900 17th Street, NW; Suite 910, Washington, DC 20006	Mir, Sarosh, President	May 28, 2009, May 10, 2010 and August 18, 2010	May 27, 2012
International Builders, Inc.	1250 Eye Street, Suite 503 Washington, DC 20005	Fernando J. Villegas, President	March 22, 2005	March 21, 2008
Lawn Restoration Service, Inc.	2925 O Street, SE; Washington DC 20020	Jeffrey L. Jones, President	March 22, 2005	March 21, 2008
The Lexx Group LLC	400 5th Street, NW; Washington, DC 20001-2719	Kenneth D. Postell, President	February 6, 2008	June 6, 2008
Voice of Social Concern Inc.	3636 16th Street, NW; Apt # B1235 Washington, DC 20010-8144	Akiuber Ndoromo James: aka "Akube Wuromori Ndoromo"	February 6, 2008	February 5, 2011
Young Star Tours	7003 Tarquin Avenue, Temple Hills, MD 20748	Leonard H. Young	February 6, 2008	February 5, 2011
Young Transportation	7003 Tarquin Avenue, Temple	Leonard H. Young	February 6, 2008	February 5, 2011

	Hills, MD 20748			
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CURRENT EXCLUDED PARTIES LIST- Updated October 11, 2019*List is updated as needed.***EXCLUDED PARTIES LIST BY INDIVIDUAL**

Name of Individual	Principal Address	Action Date	Expiration Date	Agency Instituting the Action	Reason for the Action
Keith Forney	2119 Newport Place, NW Washington, DC 20037	May 9, 2019	May 8, 2024	OCP	Conviction of tax fraud, contribution limitations, corrupt election practices, second degree fraud - \$1000 or more, and perjury
Amber Crowder	1838 Woodmont Place, SE; Washington, DC 20020	May 2, 2019	May 1, 2024	OCP	Conviction of mail fraud
Shauna Brumfield	20 Todd Place NE, Apt. 2; Washington, DC 20002	May 2, 2019	May 1, 2024	OCP	Conviction of mail fraud
Emad O. Hajhassan	3807 Bell Manor Ct., Falls Church, VA 22041	April 18, 2019	April 18, 2024	DFHV, DPW, MPD	Conviction of bribing a public official
Tamba Borbor	810 7 th Street NE; Second Floor Washington, DC 20002	October 5, 2018	October 5, 2020	DPR, DDOT, DDS, DMV, DOES	Failure to return overpayment to District; failure to timely pay subcontractors.
Christian Carter	3711 Grant Place, NE; Washington, DC 20019	April 5, 2016	April 4, 2021	OCT, DMHHS, DYRS	Willful failure to perform in accordance with contract provisions

EXCLUDED PARTIES LIST BY COMPANY

Name of Company	Principal Address	Action Date	Expiration Date	Agency Instituting the Action	Reason for the Action
FEI Construction Company	1818 New York Avenue, NE; Suite 201, Washington, DC 20002	June 3, 2019	June 2, 2024	OCP	Criminal conviction of principal
Forney Enterprises, Inc.	1818 New York Avenue, NE; Suite 201, Washington, DC 20002	May 9, 2019	May 8, 2024	OCP	Criminal conviction of principal
A Simple Solution, LLC	20 Todd Place NE, Apt. 2; Washington, DC 20002	May 2, 2019	May 1, 2024	OCP	Criminal conviction of principal
Education Connection, LLC	20 Todd Place NE, Apt. 2; Washington, DC 20002	May 2, 2019	May 1, 2024	OCP	Criminal conviction of principal
Able Towing, Inc.	2708 Virginia Avenue, NW; Washington, DC 20037	April 18, 2019	April 18, 2024	DFHV, DPW, MPD	Criminal conviction of principal
USA Towing, Inc.	2708 Virginia Avenue, NW Washington, DC 20037	April 18, 2019	April 18, 2024	DFHV, DPW, MPD	Criminal conviction of principal
Georgetown-Towing, Inc.	2708 Virginia Avenue, NW Washington, DC 20037	April 18, 2019	April 18, 2024	DFHV, DPW, MPD	Criminal conviction of principal
New Beginnings, LLC	810 7 th Street NE., Second Floor;	October 5, 2018	October 5, 2020	DPR, DDOT, DDS,	Failure to return overpayment to District; failure to

	Washington, DC 20002			DMV, DOES	timely pay subcontractors.
New Columbia Enterprises, Inc.	3711 Grant Place, NE; Washington, DC 20019	April 5, 2016	April 4, 2021	OCT, DMHHS, DYRS	Willful failure to perform in accordance with contract provisions

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Akinleye, Monreti	3613 Georgia Avenue, NW; Washington, DC 20010	March 22, 2005	March 21, 2008
Akinleye, Olushola	3613 Georgia Avenue, NW; Washington, DC 20010	March 22, 2005	March 21, 2008
Akinyoyenu, Titilayo Akintomide; a/k/a Tommy Akin, a/k/a Tomi	4047 Minnesota Avenue, NE; Washington, DC 20019	May 11, 2015	June 20, 2019
Bansal, Sushil	900 17th Street, NW; Suite 900 Washington, DC 20006	May 28, 2009 and August 18, 2010	May 27, 2012
Chambers, Robert X.	20 Queen Street Cape May, NJ 08204-1624	February 6, 2008	February 5, 2011
Gregorio, Florentino	711-A Edgewood Street, NW; Washington, DC 20017	November 28, 2000	February 13, 2003
Gregorio, Florentino	711-A Edgewood Street, NW; Washington, DC 20017	July 7, 2003	October 6, 2003
Gregorio, Florentino	711-A Edgewood Street, NW; Washington, DC 20017	February 12, 2004	August 27, 2004
Izzard, John Ervin		March 22, 2005	

Name of Individual	Principal Address	Action Date	Termination Date
	115 Blackbird Hill Lane Laurel, MD 20724		March 21, 2007
James, Akiuber Ndoromo: aka "Akube Wuromori Ndoromo"	3636 16th Street, NW; Apt # B1235 Washington, DC 20010-8144	February 6, 2008	February 5, 2011
Jeffrey L. Jones	2925 O Street, SE; Washington DC 20020	March 22, 2005	March 21, 2008
Sonja Mattress	4274 Foote Street NE; Unit 3 Washington, DC 20019	May 11, 2015	May 11, 2016
Mir, Sarosh	900 17th Street, NW; Suite 910 Washington, DC 20006	May 10, 2010	May 9, 2013
Postell, Kenneth D.	400 5th Street, NW; Washington, DC 20001-2719	February 6, 2008	June 6, 2008
Rodriguez, Jose	2237 33rd Street, NE; Washington, DC 20118	April 25, 2003	October 25, 2003
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Villegas, Fernando J.	1250 Eye Street, Suite 503 Washington, DC 20005	March 22, 2005	March 21, 2008
Wallace, Mark	1101 Pennsylvania Avenue, NW, Washington DC 20004	November 26, 2010	November 25, 2013
Young, Leonard H.	7003 Tarquin Avenue Temple Hills, MD 20748	February 6, 2008	February 5, 2011

PAST EXCLUDED PARTIES LIST BY COMPANY

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Dynamic Corporation	9418 Annapolis Road, Suite 204, Lanham, MD 2706		August 4, 2016	August 3, 2018

Name of Company	Principal Address	Principals	Action Date	Termination Date
Advanced Integrated Technologies Corporation	900 17th Street, NW; Suite 900, Washington, DC 20006	Sushil Bansal, President and Chief Executive Officer	May 28, 2009 and August 18, 2010	May 27, 2012
Apex Care Pharmacy	4047 Minnesota Avenue, NE; Washington, DC 20019	Titilayo Akintomide Akinyoyenu, a/k/a Tommy Akin, a/k/a Tomi	May 11, 2015	June 20, 2019
Beale Inc.	3256 Banneker Drive, NE; Washington, DC 20018	Robin Beale	May 7, 2010	May 6, 2011
C & F Construction Company	711-A Edgewood Street, NW; Washington, DC 20017	Florentino Gregorio	November 28, 2000	February 12, 2003
C & F Construction Company	711-A Edgewood Street, NW; Washington, DC 20017	Florentino Gregorio	July 7, 2003	October 6, 2003
C & F Construction Company	711-A Edgewood Street, NW; Washington, DC 20017	Florentino Gregorio	February 12, 2004	August 27, 2004
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		Mark Wallace		

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Dynamic Corporation	9418 Annapolis Rd., Suite 204 Lanham, MD 20706	Ebenezer Adewumni	August 4, 2016	August 3, 2018
Echelon Community Services	4274 Foote Street, NE; Unit 3 Washington, DC 20019	Sonja Mattress	May 11, 2015	September 3, 2015
Fort Myer Construction Corporation	2237 33rd Street, NE; Washington, DC 20118	Rodriguez, Jose	April 25, 2003	October 25, 2003
General Services, Inc. aka General Construction Services, Inc	3613 Georgia Avenue, NW; Washington, DC 20010	Monreti Akinleye, President	March 22, 2005	March 21, 2008
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Lawn Restoration Service, Inc.	2925 O Street, SE; Washington DC 20020	Jeffrey L. Jones, President	March 22, 2005	March 21, 2008

Name of Company	Principal Address	Principals	Action Date	Termination Date
Matrix Corporation	4047 Minnesota Avenue, NE; Washington, DC 20019	Titilayo Akintomide Akinyoyenu, a/k/a Tommy Akin, a/k/a Tomi	May 11, 2015	June 20, 2019
The Lexx Group LLC	400 5th Street, NW; Washington, DC 20001-2719	Kenneth D. Postell, President	February 6, 2008	June 6, 2008
Voice of Social Concern Inc.	3636 16th Street, NW; Apt # B1235 Washington, DC 20010-8144	Akiuber Ndoromo James: aka "Akube Wuromori Ndoromo"	February 6, 2008	February 5, 2011
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Young Transportation	7003 Tarquin Avenue, Temple Hills, MD 20748	Leonard H. Young	February 6, 2008	February 5, 2011

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Order No : PO598868 -FY19-OSSE-COS-Media Aggregation Services-Intelligence and Analytics-RA-PK-1-22-19

Issued on Tue, 22 Jan, 2019

Grantee :

MELTWATER NEWS US, INC
 225 Bush Street # 1000
 SAN FRANCISCO, CA 94104-
 United States
 Phone: 1415.848.9223.
 Fax: 1415.729.1567
 Contact

Recipient Address :
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Item	Description	Part Number	Unit	Qty	Need By	Unit Price	Extended Amount
1	The Office of Contracting and Procurement (...)		each	9,999	Fri, 04 Jan, 2019	\$1.00 USD	\$9,999.00 USD
<p>The Office of Contracting and Procurement (OCP), on behalf of the Office of the State Superintendent of Education (OSSE), seeks a Contractor to provide news media intelligence and analytics. The Contractor will provide supports and access to a database that will track any mention of OSSE on any media platform and collect full text and video to provide to OSSE staff. The Contractor will also provide access to media analytics to complete the annual subscription of Media Aggregation Services.</p> <p>Period of Performance: from date of award through September 30, 2019 (prorated)</p> <p>GOVERNMENT POINT OF CONTACT:</p> <p>Lida Alikhani Director of Communications Office of the Chief of Staff Office of the State Superintendent of Education (OSSE) 1050 First St. NE Washington, DC 20002 Cell: (202) 412-2459 Email: Lida.Alikhani@dc.gov</p>							
Total							\$9,999.00 USD

Comments

- COMMENT by **aribasystem** on 01/22/2019
 The Contractor shall submit payment requests in electronic format through the DC Vendor Portal vendorportal.dc.gov by selecting the applicable purchase order number which is listed on the Contractors profile. INVOICES FOR QUANTITIES OR AMOUNTS GREATER THAN WHAT IS STATED ON THE PURCHASE ORDER WILL BE REJECTED. FAILURE TO FOLLOW THESE INSTRUCTIONS MAY RESULT IN DELAYS IN PAYMENT. (aribasystem, Tue, 22 Jan, 2019)
- COMMENT by **aribasystem** on 01/22/2019
 FOB is Destination unless specified otherwise (aribasystem, Tue, 22 Jan, 2019)
- COMMENT by **aribasystem** on 01/22/2019
 *****GOVERNMENT OF THE DISTRICT OF COLUMBIA STANDARD CONTRACT PROVISIONS FOR USE WITH THE DISTRICT OF

COLUMBIA GOVERNMENT SUPPLY AND SERVICES CONTRACTS (July 2010) ARE HEREBY INCORPORATED BY REFERENCE.
WWW.OCP.DC.GOV***** (aribasystem, Tue, 22 Jan, 2019)



***** Electronic Invoicing Purchase Order. Please use <https://vendorportal.dc.gov> to register and submit invoices. *****

Order No : PO618581 -FY20-OSSE-COS-Media Aggregation Services-Intelligence and Analytics-Ready for Approval -PK-RA-12-18-19

Issued on Wed, 18 Dec, 2019

Supplier

MELTWATER NEWS US, INC
 225 Bush Street # 1000
 SAN FRANCISCO, CA 94104-
 United States
 Phone: 1415.848.9223.
 Fax: 1415.729.1567
 Contact

Ship To

OSSE - Office of the Chief of Staff
 1050 First St NE 3rd FL
 Washington, DC 20002
 United States
 Phone: 1202.724.7739

Bill To:

Please use <https://vendorportal.dc.gov> to register and submit invoices.

Item	Description	Part Number	Unit	Qty	Need By	Unit Price	Extended Amount
1	The Office of Contracting and Procurement (...)		each	12,999	Wed, 01 Jan, 2020	\$1.00 USD	\$12,999.00 USD
<p>The Office of Contracting and Procurement (OCP), on behalf of the Office of the State Superintendent of Education (OSSE), seeks to renew the annual subscription to provide news media intelligence and analytics. The Contractor will provide supports and access to a database that will track any mention of OSSE on any media platform and collect full text and video to provide to OSSE staff. The Contractor will also provide access to media analytics and produce quarterly media analytics reports.</p> <p>The period of performance is January 1, 2020 through December 31, 2020.</p> <p>GOVERNMENT POINT OF CONTACT:</p> <p>Lida Alikhani Director of Communications Office Chief of Staff Office of the State Superintendent of Education (OSSE) 1050 First St. NE Washington, DC 20002 Cell: 202-412-2459 Email: Lida.Alikhani@dc.gov</p>							
Total							\$12,999.00 USD

Comments

- COMMENT by **aribasystem** on 12/18/2019
 The Contractor shall submit payment requests in electronic format through the DC Vendor Portal vendorportal.dc.gov by selecting the applicable purchase order number which is listed on the Contractors profile. INVOICES FOR QUANTITIES OR AMOUNTS GREATER THAN WHAT IS STATED ON THE PURCHASE ORDER WILL BE REJECTED. FAILURE TO FOLLOW THESE INSTRUCTIONS MAY RESULT IN DELAYS IN PAYMENT. (aribasystem, Wed, 18 Dec, 2019)
- COMMENT by **aribasystem** on 12/18/2019
 FOB is Destination unless specified otherwise (aribasystem, Wed, 18 Dec, 2019)
- COMMENT by **aribasystem** on 12/18/2019
 ****GOVERNMENT OF THE DISTRICT OF COLUMBIA STANDARD CONTRACT PROVISIONS FOR USE WITH THE DISTRICT OF

COLUMBIA GOVERNMENT SUPPLY AND SERVICES CONTRACTS (July 2010) ARE HEREBY INCORPORATED BY REFERENCE.
WWW.OCP.DC.GOV***** (aribasystem, Wed, 18 Dec, 2019)

Vendor	PO #	Voucher #	Payment Date	Agency		
Babel Street	PO553921	VOE50229	1/26/2017	HSEMA		
Babel Street	PO563228	VOE85063	6/7/2017	HSEMA		
Babel Street	PO570883	VOF36016	11/20/2017	HSEMA		
Babel Street	PO592629	VOG40494	11/9/2018	HSEMA		
Babel Street	PO611421	VOH88017	12/13/2019	HSEMA		
Babel Street	PO633942	VOJ00503	11/23/2020	HSEMA		
Dataninr	PO623464	VOI35796	5/11/2020	OCTO		Yes
Meltwater	PO585676	VOF94711	7/11/2018	Mayor (EOM)	Priscilla Mack	Yes
Meltwater	PO598868	VOG65955	2/8/2019	OSSE		Yes
Meltwater	PO599199	VOG75961	3/6/2019	Department of Insurance, Securities and Banking (DISB)	Todd Allen	yes
Meltwater	PO603290	VOH07135	5/28/2019	Mayor (EOM)	Priscilla Mack	Yes
Meltwater	PO616923	VOH84750	12/13/2019	Department of Insurance, Securities and Banking (DISB)	Todd Allen	yws
Meltwater	PO614249	VOH91230	12/23/2019	Public Service Commission (PSC)		
Meltwater	PO618581	VOH92387	12/26/2019	OSSE		
Meltwater	PO620095	VOI10509	3/6/2020	DMV		
Meltwater	PO624049	VOI38889	5/22/2020	Alcohol Beverage Regulation Administration (ABRA)	Ask Angela Turner	yes
Meltwater	PO629237	VOI91624	10/14/2020	Alcohol Beverage Regulation Administration (ABRA)		yes
Meltwater	PO629237	VOI91620	10/14/2020	Alcohol Beverage Regulation Administration (ABRA)		yes
Meltwater	PO634864	VOJ04241	11/30/2020	Public Service Commission (PSC)		

Vendor	PO #	Voucher #	Payment Date	Agency
Meltwater	PO573537	VOF40903	12/18/2017	Health Benefit Exchange Authority (DCHBX)
Meltwater	PO573537	VOF58936	3/8/2018	Health Benefit Exchange Authority (DCHBX)
Meltwater	PO592330	VOG37579	11/21/2018	Health Benefit Exchange Authority (DCHBX)
Meltwater	PO610173	VOH57927	9/23/2019	Health Benefit Exchange Authority (DCHBX)
Meltwater	PO610173	VOH57851	9/23/2019	Health Benefit Exchange Authority (DCHBX)
Meltwater	PO632913	VOI97135	11/16/2020	Health Benefit Exchange Authority (DCHBX)



Invoice

Bill To
Executive Office of The Mayor Deborah Isaac 1350 Pennsylvania Avenue, NW, Suite 316 Washington, DC DC 20004

Date	06/20/2018
Invoice #	IN-S151-467339
Rep	Jose Marti
Due Date	06/20/2018
PO #	

Start Date	End Date	Ordered By	Memo
05/14/2018	05/13/2019	Deborah Isaac	
Quantity	Description	Tax Rate	
1	Premium Social Package	0.0%	
1	Meltwater Regular License	0.0%	
1	Broadcast National	0.0%	
		Total Amount Due	5,500.00 USD 5,500.00

PAYMENTS VIA STANDARD MAIL
 Payable to: Meltwater News US Inc
 Dept LA 23721
 Pasadena, CA 91185-3721

For Courier Deposits (Fed EX, UPS, etc.): *Deposits received by courier may not post same day
 Remit to:
 Meltwater News US Inc: PO BOX Number: 23721, 14005 Live Oak Ave
 Irwindale, CA 91706-1300

FOR ELECTRONIC (WIRE)
PAYMENTS: HSBC
 601 Montgomery St, #108, San Francisco, CA, 94105
 Account No.: 267083700
 ABA (for wire transfer): 021001088
 Routing (for ACH): 122240861
 SWIFT Code (for international payments): MRMDUS33
 Benefit of Meltwater News US Inc.

Please reference "Meltwater News" and invoice # on all documents For billing inquiries please contact our Accounts Receivable department: Tel +1 647-258-1734 invoice.na@meltwaternews.com

As per Meltwater Standard Terms and Conditions use of any Purchase Order Number on this invoice is for payment purposes only.



***** Electronic Invoicing Purchase Order. Please use <https://vendorportal.dc.gov> to register and submit invoices. *****

Order No : PO599199 -DISB: Media Intelligence Services

Issued on Mon, 28 Jan, 2019

Supplier

MELTWATER NEWS US, INC
225 Bush Street # 1000
SAN FRANCISCO, CA 94104-
United States
Phone: 1415.829.5900.
Fax: 1415.729.1567
Contact

Ship To

Dept. of Insurance and Securities
Regulations
1050 1st Street, NE, Sute 801
Washington, DC 20002
United States

Bill To:

Please use <https://vendorportal.dc.gov> to register and submit invoices.

Contract Number: N/A
Requester: Kendra Glass
Delivery Date: Fri, 18 Jan, 2019
PR No.: RK111334

Item	Description	Part Number	Unit	Qty	Need By	Unit Price	Extended Amount
1	DISB is requesting to procure a subscription ...		each	5,333	Fri, 18 Jan, 2019	\$1.00 USD	\$5,333.00 USD
	DISB is requesting to procure a subscription with a media intelligence service in order to monitor and increase the Department's presence across multiple media platforms. These platforms include print, television, and radio as well as social media, e.g. Twitter, Facebook and Instagram.						
	The eight month subscription would begin on February 1, 2019 and include staff training.						
Total							\$5,333.00 USD

Comments

- COMMENT by **aribasystem** on 01/28/2019
The Contractor shall submit payment requests in electronic format through the DC Vendor Portal vendorportal.dc.gov by selecting the applicable purchase order number which is listed on the Contractors profile. INVOICES FOR QUANTITIES OR AMOUNTS GREATER THAN WHAT IS STATED ON THE PURCHASE ORDER WILL BE REJECTED. FAILURE TO FOLLOW THESE INSTRUCTIONS MAY RESULT IN DELAYS IN PAYMENT. (aribasystem, Mon, 28 Jan, 2019)
- COMMENT by **aribasystem** on 01/28/2019
FOB is Destination unless specified otherwise (aribasystem, Mon, 28 Jan, 2019)
- COMMENT by **aribasystem** on 01/28/2019
*****GOVERNMENT OF THE DISTRICT OF COLUMBIA STANDARD CONTRACT PROVISIONS FOR USE WITH THE DISTRICT OF COLUMBIA GOVERNMENT SUPPLY AND SERVICES CONTRACTS (July 2010) ARE HEREBY INCORPORATED BY REFERENCE. WWW.OCP.DC.GOV*****
(aribasystem, Mon, 28 Jan, 2019)



***** Electronic Invoicing Purchase Order. Please use <https://vendorportal.dc.gov> to register and submit invoices. *****

Order No : PO603290 -Communication Office

Issued on Wed, 01 May, 2019

Supplier

MELTWATER NEWS US, INC
225 Bush Street # 1000
SAN FRANCISCO, CA 94104-
United States
Phone: 1415.829.5900.
Fax: 1415.729.1567
Contact

Ship To

Executive Office Of the Mayor
1350 Pennsylvania Ave., N.W. C-Level
Suite 22
Washington, DC 20004
United States

Bill To:

Please use <https://vendorportal.dc.gov> to register and submit invoices.

Bill To Contact: David Garnett

Contract Number: n/a

Requester: Rosa Burch

Delivery Date: Mon, 29 Apr, 2019

PR No.: RK119390

Item	Description	Part Number	Unit	Qty	Need By	Unit Price	Extended Amount
1	Purchase Order for Media Monitoring Services...		each	8,500	Mon, 29 Apr, 2019	\$1.00 USD	\$8,500.00 USD
	Purchase Order for Media Monitoring Services Period of Performance: date of award thru 9/30/19						
						Total	\$8,500.00 USD

Comments

- COMMENT by **aribasystem** on *05/01/2019*
The Contractor shall submit payment requests in electronic format through the DC Vendor Portal vendorportal.dc.gov by selecting the applicable purchase order number which is listed on the Contractor' s profile.INVOICES FOR QUANTITIES OR AMOUNTS GREATER THAN WHAT IS STATED ON THE PURCHASE ORDER WILL BE REJECTED.FAILURE TO FOLLOW THESE INSTRUCTIONS MAY RESULT IN DELAYS IN PAYMENT. (aribasystem, Wed, 01 May, 2019)
- COMMENT by **aribasystem** on *05/01/2019*
FOB is Destination unless specified otherwise (aribasystem, Wed, 01 May, 2019)
- COMMENT by **aribasystem** on *05/01/2019*
****GOVERNMENT OF THE DISTRICT OF COLUMBIA STANDARD CONTRACT PROVISIONS FOR USE WITH THE DISTRICT OF COLUMBIA GOVERNMENT SUPPLY AND SERVICES CONTRACTS (July 2010) ARE HEREBY INCORPORATED BY REFERENCE. WWW.OCP.DC.GOV***** (aribasystem, Wed, 01 May, 2019)



Invoice

Bill To
District of Columbia Executive Office of The Mayor Nicole Peckumn 1350 Pennsylvania Avenue, NW, Suite 316 Washington, DC DC 20004

Date	04/26/2019
Invoice #	IN-S151-485173
Rep	Abigail Robertson
Due Date	05/26/2019
PO #	

Start Date	End Date	Ordered By	Memo
05/01/2019	05/13/2020	Nicole Peckumn	

Quantity	Description	Tax Rate
1	Broadcast National	0.0%
1	Newsletter	0.0%
1	Premium Social Package	0.0%
1	Meltwater Regular License	0.0%
1	Dow Jones Bundle	0.0%

Total Amount Due		8,500.00 USD 8,500.00
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PAYMENTS VIA STANDARD MAIL
 Payable to: Meltwater News US Inc
 Dept LA 23721
 Pasadena, CA 91185-3721

For Courier Deposits (Fed EX, UPS, etc.): *Deposits received by courier may not post same day
 Remit to:
 Meltwater News US Inc: PO BOX Number: 23721, 14005 Live Oak Ave
 Irwindale, CA 91706-1300

FOR ELECTRONIC (WIRE) PAYMENTS:
 HSBC
 601 Montgomery St, #108, San Francisco, CA, 94105
 Account No.: 267083700
 ABA (for wire transfer): 021001088
 Routing (for ACH): 122240861
 SWIFT Code (for international payments): MRMDUS33
 Benefit of Meltwater News US Inc.

Please reference "Meltwater News" and invoice # on all documents
 For billing inquiries please contact our Accounts Receivable department:
 Tel +1 647-258-1734 invoice.na@meltwaternews.com

As per Meltwater Standard Terms and Conditions use of any Purchase Order Number on this invoice is for payment purposes only.

Date	09/30/2019
Quote #	IN-S151-491716
Rep	Abigail Robertson
Due Date	11/03/2019
PO #	

Bill To
Department of Insurance, Securities and Banking Paul Drehoff 1050 First Street, NE, Suite 801 Washington DC DC 20002

Start Date	End Date	Ordered By	Memo
10/01/2019	09/30/2020	Paul Drehoff	
Quantity	Description	Tax Rate	
1	Influencer Contact Manager	0.0%	
1	Meltwater Lite License	0.0%	
			Total Amount Due
			9,500.00 USD 9,500.00

PAYMENTS VIA STANDARD MAIL
Payable to: Meltwater News US Inc
Dept LA 23721
Pasadena, CA 91185-3721

For Courier Deposits (Fed EX, UPS, etc.): *Deposits received by courier may not post same day
Remit to:
Meltwater News US Inc: PO BOX Number: 23721, 14005 Live Oak Ave
Irwindale, CA 91706-1300

FOR ELECTRONIC (WIRE) PAYMENTS:
HSBC
601 Montgomery St, #108, San Francisco, CA, 94105
Account No.: 267083700
ABA (for wire transfer): 021001088
Routing (for ACH): 122240861
SWIFT Code (for international payments): MRMDUS33
Benefit of Meltwater News US Inc.

Please reference "Meltwater News" and invoice # on all documents
For billing inquiries please contact our Accounts Receivable department:
Tel +1 647-258-1734 invoice.na@meltwaternews.com

As per Meltwater Standard Terms and Conditions use of any Purchase Order Number on this invoice is for payment purposes only.

Meltwater Services

Meltwater Lite

- **Users:** Access by up to 2 Authorized Users (defined herein) to the Meltwater platform. "Authorized Users" means those specific employees or consultants located in United States that Customer has authorized to use the Meltwater platform solely for Customer's own internal business purposes.
- **Searches:** 5 Searches. A "Search" is a string of keywords used to search online news or social media sources and find relevant results in the form of articles or posts. Results are displayed in the Meltwater platform and contain a hyperlink to the original source article or post.
- **Dashboards:** 2 dashboard(s) on the Meltwater platform. Dashboards are customizable and display analytics and search results from any Searches. Each Dashboard can contain up to 9 Widgets.
- **Widgets:** Access to both Brand Monitoring and Brand Analysis widget groups, including Potential Reach, Sentiment Score, Share of Voice, Advertising Value Equivalency, Top Languages, RSS Feed, Content Streams, Media Exposure, World Heat Map, Trending Themes, Top Publishers and Top Locations widgets.
- **Sources:** News and social media monitoring. News search results from all sources tracked by Meltwater worldwide.
- **Extras:** Tagging, translation and distribution of search results.
- **Sentiment:** Natural Language Processing (NLP) analysis of article sentiment in selected languages.
- **Email:** Daily e-mail reports and ad-hoc dashboard reports showing search results for Authorized Users.
- **Mobile:** Access to Meltwater app (available in iOS and Android) to view saved Searches and Search Results.

Influencer Contact Manager

- **Country of influencer database access:** United States
- Online contact manager system to search, identify and organize media contacts and sources.
- Access for all Authorized Users with current access to Meltwater platform. If purchased as a standalone product without prior access to Meltwater platform, access provided for up to 5 Authorized Users.
- Ability to upload contacts. Customer is responsible for obtaining any required consent from such contacts where necessary.
- Ability to Email and Archive press releases and media advisories.
- Proprietary influencer search with relevance rankings.
- Advanced search of influencer database by journalist or publication name, location, beat, role and channel.

Terms of Service:

Meltwater will provide the above Services for the period of time reflected by the start & end dates below.

Product	Start Date	End Date
Meltwater Lite	Oct 01, 2019	Sep 30, 2020
Influencer Contact Manager	Oct 01, 2019	Sep 30, 2020

Payment Terms:

Meltwater Services are paid for in advance of the Start Date in a single lump sum. Once this Order Confirmation is signed, an invoice for the price below will be generated and due net14. Except as provided in the Terms of Use, all payment is non-refundable. Discounts and/or special pricing and/or payment terms, if any, may not apply to your renewal term.

(If you are tax exempt please provide your Meltwater representative with a valid current tax exemption form upon signing)

Price : 9500.00 USD

Terms of Use:

The company identified in the signature block below ("Customer") hereby agrees that its use of any Meltwater Service is governed by this Order Confirmation and the General Terms and Conditions of Use, located at www.meltwater.com/terms-of-use/northamerica/. Any other terms, including those on a purchase order, in a vendor registration application, or part of an RFP, are considered void and shall have no force or effect.

Special Terms:

Any Special Terms below shall supersede Meltwater's standard Terms of Use.

- Invoices under this Agreement will be due within 60 days of invoice date.
- Invoices under this Agreement will be issued according to the following schedule: Invoice 1 in the amount of 9500.00 USD due on or before Oct 31, 2019 ;

By signing this Agreement, you warrant that you have the authority to enter into this Agreement on behalf of Customer and that you have read, understand, and accept all of the terms of this Agreement

Customer

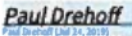
Name and Contact Information:

Department of Insurance, Securities and Banking
1050 First Street, NE, Suite 801
Washington DC, District of Columbia 20002
United States
Contact: Paul Drehoff
P: 202-442-7856

Meltwater

Name and Contact Information:

Meltwater News US Inc.
225 Bush St. Suite 1000
San Francisco, CA 94104
United States of America
FTIN number: 20-8289528 (b2b-version)

Date Jul 24, 2019
Name Paul Drehoff
Email paul.drehoff@dc.gov
Title PIO
Signature 

Date Jul 23, 2019
Name Abigail Robertson

By initialing below I represent that I have read, understand, and agree to the terms and conditions located at www.meltwater.com/terms-of-use/northamerica/

Initials PD



***** Electronic Invoicing Purchase Order. Please use <https://vendorportal.dc.gov> to register and submit invoices. *****

Order No : PO623464 -Competition Exempt - FY20 - OCTO - First Alert Licenses (Covid 19 Response) - IntraDistrict

Issued on Fri, 27 Mar, 2020

Supplier

DATAMINR INC.
6 East 32nd Street
2nd Floor
New York, NY 10016
Phone: 914.671.3198
Contact

Ship To

DC Office of the CTO
200 I St. SE
Washington, DC 20003
United States
Phone: 1(202) 727-2277

Bill To:

Please use <https://vendorportal.dc.gov> to register and submit invoices.

Contract Number: N/A
Requester: Barney Krucoff
Delivery Date: Thu, 19 Mar, 2020
PR No.: RK150262

Item	Description	Part Number	Unit	Qty	Need By	Unit Price	Extended Amount
1	First Alert 50 Users Period of Performance... First Alert 50 Users Period of Performance: One year from Award thru 9/30/20		each	1	Thu, 19 Mar, 2020	\$200,000.00 USD	\$200,000.00 USD
Total							\$200,000.00 USD

Comments

- COMMENT by **aribasystem** on 03/27/2020
The Contractor shall submit payment requests in electronic format through the DC Vendor Portal vendorportal.dc.gov by selecting the applicable purchase order number which is listed on the Contractors profile. INVOICES FOR QUANTITIES OR AMOUNTS GREATER THAN WHAT IS STATED ON THE PURCHASE ORDER WILL BE REJECTED. FAILURE TO FOLLOW THESE INSTRUCTIONS MAY RESULT IN DELAYS IN PAYMENT. (aribasystem, Fri, 27 Mar, 2020)
- COMMENT by **aribasystem** on 03/27/2020
FOB is Destination unless specified otherwise (aribasystem, Fri, 27 Mar, 2020)
- COMMENT by **aribasystem** on 03/27/2020
****GOVERNMENT OF THE DISTRICT OF COLUMBIA STANDARD CONTRACT PROVISIONS FOR USE WITH THE DISTRICT OF COLUMBIA GOVERNMENT SUPPLY AND SERVICES CONTRACTS (July 2010) ARE HEREBY INCORPORATED BY REFERENCE. WWW.OCP.DC.GOV**** (aribasystem, Fri, 27 Mar, 2020)



***** Electronic Invoicing Purchase Order. Please use <https://vendorportal.dc.gov> to register and submit invoices. *****

Order No : PO624049 -MELTWATER 2020

Issued on Mon, 27 Apr, 2020

Supplier

MELTWATER NEWS US, INC
 225 Bush Street # 1000
 SAN FRANCISCO, CA 94104-
 United States
 Phone: 1415.829.5900.
 Fax: 1415.729.1567
 Contact

Ship To

Alcoholic Beverage Regulation Administration
 2000 14th Street, N.W., 400-South
 Washington, DC 20009
 United States
 Contract Number: N/A
 Requester: Richardson, Jackie
 Delivery Date: Fri, 13 Mar, 2020
 PR No.: RK149243

Bill To:

Please use <https://vendorportal.dc.gov> to register and submit invoices.

Ite m	Description	Part Number	Unit	Qty	Need By	Unit Price	Extended Amount
1	Media monitoring tool for communications & ...		eac h	1	Fri, 13 Mar, 2020	\$6,825.00 USD	\$6,825.00 USD
	Media monitoring tool for communications & marketing to track media content.						

Total \$6,825.00 USD

Comments

- COMMENT by **aribasystem** on *04/27/2020*
 The Contractor shall submit payment requests in electronic format through the DC Vendor Portal vendorportal.dc.gov by selecting the applicable purchase order number which is listed on the Contractor's profile. INVOICES FOR QUANTITIES OR AMOUNTS GREATER THAN WHAT IS STATED ON THE PURCHASE ORDER WILL BE REJECTED. FAILURE TO FOLLOW THESE INSTRUCTIONS MAY RESULT IN DELAYS IN PAYMENT. (aribasystem, Mon, 27 Apr, 2020)
- COMMENT by **aribasystem** on *04/27/2020*
 FOB is Destination unless specified otherwise (aribasystem, Mon, 27 Apr, 2020)
- COMMENT by **aribasystem** on *04/27/2020*
 ****GOVERNMENT OF THE DISTRICT OF COLUMBIA STANDARD CONTRACT PROVISIONS FOR USE WITH THE DISTRICT OF COLUMBIA GOVERNMENT SUPPLY AND SERVICES CONTRACTS (July 2010) ARE HEREBY INCORPORATED BY REFERENCE. WWW.OCP.DC.GOV***** (aribasystem, Mon, 27 Apr, 2020)

CURRENT EXCLUDED PARTIES LIST- Updated October 19, 2020

List is updated as needed.

EXCLUDED PARTIES LIST BY INDIVIDUAL

Name of Individual	Principal Address	Action Date	Expiration Date	Agency Instituting the Action	Reason for the Action
Emmanuel Irono	1508 East Capitol Street, NE Washington, DC 20003	September 3, 2020	--	OCP	Suspended pending final decision by the CO.
Keith Forney	2119 Newport Place, NW Washington, DC 20037	May 9, 2019	May 8, 2024	OCP	Conviction of tax fraud, contribution limitations, corrupt election practices, second degree fraud - \$1000 or more, and perjury
Amber Crowder	1838 Woodmont Place, SE; Washington, DC 20020	May 2, 2019	May 1, 2024	OCP	Conviction of mail fraud
Shauna Brumfield	20 Todd Place NE, Apt. 2; Washington, DC 20002	May 2, 2019	May 1, 2024	OCP	Conviction of mail fraud
Emad O. Hajhassan	3807 Bell Manor Ct., Falls Church, VA 22041	April 18, 2019	April 18, 2024	DFHV, DPW, MPD	Conviction of bribing a public official
Christian Carter	3711 Grant Place, NE; Washington, DC 20019	April 5, 2016	April 4, 2021	OCT, DMHHS, DYRS	Willful failure to perform in accordance

Name of Individual	Principal Address	Action Date	Expiration Date	Agency Instituting the Action	Reason for the Action
Emmanuel Irono	1508 East Capitol Street, NE Washington, DC 20003	September 3, 2020	--	OCP	Suspended pending final decision by the CO.
Keith Forney	2119 Newport Place, NW Washington, DC 20037	May 9, 2019	May 8, 2024	OCP	Conviction of tax fraud, contribution limitations, corrupt election practices, second degree fraud - \$1000 or more, and perjury
Amber Crowder	1838 Woodmont Place, SE; Washington, DC 20020	May 2, 2019	May 1, 2024	OCP	Conviction of mail fraud
Shauna Brumfield	20 Todd Place NE, Apt. 2; Washington, DC 20002	May 2, 2019	May 1, 2024	OCP	Conviction of mail fraud
					with contract provisions

EXCLUDED PARTIES LIST BY COMPANY

Name of Company	Principal Address	Action Date	Expiration Date	Agency Instituting the Action	Reason for the Action
Motir Services, Inc.	1508 East Capitol Street, NE Washington, DC 20003	September 3, 2020	--	OCP	Suspended as affiliate.
FEI Construction Company	1818 New York Avenue, NE; Suite 201, Washington, DC 20002	June 3, 2019	June 2, 2024	OCP	Criminal conviction of principal
Forney Enterprises, Inc.	1818 New York Avenue, NE; Suite 201, Washington, DC 20002	May 9, 2019	May 8, 2024	OCP	Criminal conviction of principal
A Simple Solution, LLC	20 Todd Place NE, Apt. 2; Washington, DC 20002	May 2, 2019	May 1, 2024	OCP	Criminal conviction of principal
Education Connection, LLC	20 Todd Place NE, Apt. 2; Washington, DC 20002	May 2, 2019	May 1, 2024	OCP	Criminal conviction of principal
Able Towing, Inc.	2708 Virginia Avenue, NW; Washington, DC 20037	April 18, 2019	April 18, 2024	DFHV, DPW, MPD	Criminal conviction of principal
USA Towing, Inc.	2708 Virginia Avenue, NW Washington, DC 20037	April 18, 2019	April 18, 2024	DFHV, DPW, MPD	Criminal conviction of principal
Georgetown-Towing, Inc.	2708 Virginia Avenue, NW	April 18, 2019	April 18, 2024	DFHV, DPW, MPD	Criminal conviction of principal

Name of Company	Principal Address	Action Date	Expiration Date	Agency Instituting the Action	Reason for the Action
Motir Services, Inc.	1508 East Capitol Street, NE Washington, DC 20003	September 3, 2020	--	OCP	Suspended as affiliate.
FEI Construction Company	1818 New York Avenue, NE; Suite 201, Washington, DC 20002	June 3, 2019	June 2, 2024	OCP	Criminal conviction of principal
Forney Enterprises, Inc.	1818 New York Avenue, NE; Suite 201, Washington, DC 20002	May 9, 2019	May 8, 2024	OCP	Criminal conviction of principal
A Simple Solution, LLC	20 Todd Place NE, Apt. 2; Washington, DC 20002	May 2, 2019	May 1, 2024	OCP	Criminal conviction of principal
Education Connection, LLC	20 Todd Place NE, Apt. 2; Washington, DC 20002	May 2, 2019	May 1, 2024	OCP	Criminal conviction of principal
	Washington, DC 20037				
New Columbia Enterprises, Inc.	3711 Grant Place, NE; Washington, DC 20019	April 5, 2016	April 4, 2021	OCT, DMHHS, DYRS	Willful failure to perform in accordance with contract provisions

PAST EXCLUDED PARTIES LIST

PAST EXCLUDED PARTIES LIST BY INDIVIDUAL

Name of Individual	Principal Address	Action Date	Termination Date
Acar, Yusuf	4550 Broad Branch Road, NW Washington, DC 20008-1005	May 28, 2009 and June 14, 2010	May 27, 2012
Adewumni, Ebenezer	9418 Annapolis Rd., Suite 204 Lanham, MD 20706	August 4, 2016	August 3, 2018
Akinleye, Monreti	3613 Georgia Avenue, NW; Washington, DC 20010	March 22, 2005	March 21, 2008
Akinleye, Olushola	3613 Georgia Avenue, NW; Washington, DC 20010	March 22, 2005	March 21, 2008
Akinyoyenu, Titilayo Akintomide; a/k/a Tommy Akin, a/k/a Tomi	4047 Minnesota Avenue, NE; Washington, DC 20019	May 11, 2015	June 20, 2019
Bansal, Sushil	900 17th Street, NW; Suite 900 Washington, DC 20006	May 28, 2009 and August 18, 2010	May 27, 2012
Borbor, Tamba	810 7thStreet NE; Second Floor Washington, DC 20002	October 5, 2018	October 5, 2020
Chambers, Robert X.	20 Queen Street Cape May, NJ 08204-1624	February 6, 2008	February 5, 2011
Gregorio, Florentino	711-A Edgewood Street, NW; Washington, DC 20017	November 28, 2000	February 13, 2003
Gregorio, Florentino	711-A Edgewood Street, NW; Washington, DC 20017	July 7, 2003	October 6, 2003
Gregorio, Florentino	711-A Edgewood Street, NW; Washington, DC 20017	February 12, 2004	August 27, 2004
Izzard, John Ervin	115 Blackbird Hill Lane Laurel, MD 20724	March 22, 2005	March 21, 2007
James, Akiuber Ndoromo: aka "Akube Wuromori Ndoromo"	3636 16th Street, NW; Apt # B1235 Washington, DC 20010- 8144	February 6, 2008	February 5, 2011
Jeffrey L. Jones	2925 O Street, SE; Washington DC 20020	March 22, 2005	March 21, 2008
Sonja Mattress	4274 Foote Street NE; Unit 3 Washington, DC 20019	May 11, 2015	May 11, 2016
Mir, Sarosh	900 17th Street, NW; Suite 910 Washington, DC 20006	May 10, 2010	May 9, 2013

Name of Individual	Principal Address	Action Date	Termination Date
Postell, Kenneth D.	400 5th Street, NW; Washington, DC 20001-2719	February 6, 2008	June 6, 2008
Rodriguez, Jose	2237 33rd Street, NE; Washington, DC 20118	April 25, 2003	October 25, 2003
Shrensky, Lewis	2237 33rd Street, NE; Washington, DC 20118	April 25, 2003	October 25, 2003
Villegas, Fernando J.	1250 Eye Street, Suite 503 Washington, DC 20005	March 22, 2005	March 21, 2008
Wallace, Mark	1101 Pennsylvania Avenue, NW, Washington DC 20004	November 26, 2010	November 25, 2013
Young, Leonard H.	7003 Tarquin Avenue Temple Hills, MD 20748	February 6, 2008	February 5, 2011

PAST EXCLUDED PARTIES LIST BY COMPANY

Name of Company	Principal Address	Principals	Action Date	Termination Date
Dynamic Corporation	9418 Annapolis Road, Suite 204, Lanham, MD 2706		August 4, 2016	August 3, 2018
Advanced Integrated Technologies Corporation	900 17th Street, NW; Suite 900, Washington, DC 20006	Sushil Bansal, President and Chief Executive Officer	May 28, 2009 and August 18, 2010	May 27, 2012
Apex Care Pharmacy	4047 Minnesota Avenue, NE; Washington, DC 20019	Titilayo Akintomide Akinyoyenu, a/k/a Tommy Akin, a/k/a Tomi	May 11, 2015	June 20, 2019
Beale Inc.	3256 Banneker Drive, NE; Washington, DC 20018	Robin Beale	May 7, 2010	May 6, 2011

Name of Company	Principal Address	Principals	Action Date	Termination Date
C & F Construction Company	711-A Edgewood Street, NW; Washington, DC 20017	Florentino Gregorio	November 28, 2000	February 12, 2003
C & F Construction Company	711-A Edgewood Street, NW; Washington, DC 20017	Florentino Gregorio	July 7, 2003	October 6, 2003
C & F Construction Company	711-A Edgewood Street, NW; Washington, DC 20017	Florentino Gregorio	February 12, 2004	August 27, 2004
Chambers & Sons Flooring Inc.	323 E King Street, Malvern, PA 19355	Robert X. Chambers	February 6, 2008	February 5, 2011
Cipher Communications Inc.	1101 Pennsylvania Avenue, NW; Washington DC 20004	Mark Wallace	November 26, 2010	November 25, 2013
Dynamic Corporation	9418 Annapolis Rd., Suite 204 Lanham, MD 20706	Ebenezer Adewumni	August 4, 2016	August 3, 2018
Echelon Community Services	4274 Foote Street, NE; Unit 3 Washington, DC 20019	Sonja Mattress	May 11, 2015	September 3, 2015
Fort Myer Construction Corporation	2237 33rd Street, NE; Washington, DC 20118	Rodriguez, Jose	April 25, 2003	October 25, 2003
General Services, Inc. aka General	3613 Georgia Avenue, NW;	Monreti Akinleye, President	March 22, 2005	March 21, 2008

Name of Company	Principal Address	Principals	Action Date	Termination Date
Construction Services, Inc	Washington, DC 20010			
Innovative IT Solutions, Inc.	900 17th Street, NW; Suite 910, Washington, DC 20006	Mir, Sarosh, President	May 28, 2009, May 10, 2010 and August 18, 2010	May 27, 2012
International Builders, Inc.	1250 Eye Street, Suite 503 Washington, DC 20005	Fernando J. Villegas, President	March 22, 2005	March 21, 2008
Lawn Restoration Service, Inc.	2925 O Street, SE; Washington DC 20020	Jeffrey L. Jones, President	March 22, 2005	March 21, 2008
Matrix Corporation	4047 Minnesota Avenue, NE; Washington, DC 20019	Titilayo Akintomide Akinyoyenu, a/k/a Tommy Akin, a/k/a Tomi	May 11, 2015	June 20, 2019
New Beginnings, LLC	810 7th Street NE., Second Floor; Washington, DC 20002		October 5, 2018	October 5, 2020
The Lexx Group LLC	400 5th Street, NW; Washington, DC 20001-2719	Kenneth D. Postell, President	February 6, 2008	June 6, 2008
Voice of Social Concern Inc.	3636 16th Street, NW; Apt # B1235 Washington, DC 20010-8144	Akiuber Ndoromo James: aka "Akube Wuromori Ndoromo"	February 6, 2008	February 5, 2011

Name of Company	Principal Address	Principals	Action Date	Termination Date
Young Star Tours	7003 Tarquin Avenue, Temple Hills, MD 20748	Leonard H. Young	February 6, 2008	February 5, 2011
Young Transportation	7003 Tarquin Avenue, Temple Hills, MD 20748	Leonard H. Young	February 6, 2008	February 5, 2011

Meltwater Order Confirmation

To confirm your subscription please take the following steps:

1. Review the summary description of your Meltwater proposal.
2. If you are presented with multiple options, select your preferred choice.
3. Confirm your Company and Invoice details and update if required.
4. Click Next to move to the next page where you can e-sign your contract.

- Meltwater Regular (Sep 19, 2020 - Sep 30, 2020)
- Premium Social Package (Sep 19, 2020 - Sep 30, 2020)
- Dow Jones Bundle (Sep 19, 2020 - Sep 30, 2020)
- Broadcast National (Sep 19, 2020 - Sep 30, 2020)
- Newsletter (Sep 19, 2020 - Sep 30, 2020)
- Influencer Contact Manager (Sep 19, 2020 - Sep 30, 2020)

975.00 USD

Company and Invoice details

Company Info

Company *

Alcoholic Beverage Regulation Administration

Billing Contact Name

Jared Powell

Billing Email *

jared.powell@dc.gov

Where should the invoice be sent?

Address Line 1 *

2000 14th Street, NW, S400

Address Line 2

Address Line 3

City *

Washington

Zip Code *

20009

State *

District of Columl ▾

Country *

United States

Where will the service be used? 🌐 Copy

Address Line 1 *

2000 14th Street, NW, S400

Address Line 2

Address Line 3

City *

Washington

Zip Code *

20009

State *

District of Columl ▾

Country *

United States

Next



***** Electronic Invoicing Purchase Order. Please use <https://vendorportal.dc.gov> to register and submit invoices. *****

Order No : PO629237 -MELTWATER SEPTEMBER 2020

Issued on Wed, 09 Sep, 2020

Supplier

MELTWATER NEWS US, INC
225 Bush Street # 1000
SAN FRANCISCO, CA 94104-
United States
Phone: 1415.829.5900.
Fax: 1415.729.1567
Contact

Ship To

Alcoholic Beverage Regulation Administration
2000 14th Street, N.W., 400-South
Washington, DC 20009
United States
Contract Number: N/A
Requester: Richardson, Jackie
Delivery Date: Fri, 14 Aug, 2020
PR No.: RK157831

Bill To:

Please use <https://vendorportal.dc.gov> to register and submit invoices.

Ite m	Description	Part Number	Unit	Qty	Need By	Unit Price	Extended Amount
1	Media monitoring tool for communications & ...		eac h	1	Fri, 14 Aug, 2020	\$975.00 USD	\$975.00 USD
	Media monitoring tool for communications & marketing to track media content.						

Total \$975.00 USD

Comments

- COMMENT by **aribasystem** on 09/09/2020
The Contractor shall submit payment requests in electronic format through the DC Vendor Portal vendorportal.dc.gov by selecting the applicable purchase order number which is listed on the Contractor's profile. INVOICES FOR QUANTITIES OR AMOUNTS GREATER THAN WHAT IS STATED ON THE PURCHASE ORDER WILL BE REJECTED. FAILURE TO FOLLOW THESE INSTRUCTIONS MAY RESULT IN DELAYS IN PAYMENT. (aribasystem, Wed, 09 Sep, 2020)
- COMMENT by **aribasystem** on 09/09/2020
FOB is Destination unless specified otherwise (aribasystem, Wed, 09 Sep, 2020)
- COMMENT by **aribasystem** on 09/09/2020
****GOVERNMENT OF THE DISTRICT OF COLUMBIA STANDARD CONTRACT PROVISIONS FOR USE WITH THE DISTRICT OF COLUMBIA GOVERNMENT SUPPLY AND SERVICES CONTRACTS (July 2010) ARE HEREBY INCORPORATED BY REFERENCE. WWW.OCP.DC.GOV***** (aribasystem, Wed, 09 Sep, 2020)

SAM Search Results
List of records matching your search for :

Search Term : Meltwater News US Inc.*
Record Status: Active

ENTITY Meltwater News US Inc.	Status: Active
DUNS: 785161154 +4:	CAGE Code: 4KEB4 DoDAAC:
Expiration Date: 04/16/2021	Has Active Exclusion?: No Debt Subject to Offset?: No
Address: 225 Bush St Ste 1000	
City: San Francisco	State/Province: CALIFORNIA
ZIP Code: 94104-4215	Country: UNITED STATES

ALCOHOLIC BEVERAGE REGULATION ADMINISTRATION

STATEMENT OF WORK

FOR

MELTWATER

SCOPE

The Alcoholic Beverage Regulation Administration (ABRA) requires the vendor to provide a subscription service that includes media monitoring tool that allows the communications and marketing team to track media content – what people are saying about our brands, industry and other topics that are important to AVRA and its operations across multiple channels such as print, on-line, social media and broadcast.

REQUIREMENTS

The vendor must provide the following subscriptions:

1. Meltwater Regular
2. Premium Social Package
3. Dow Jones Bundle
4. Broadcast National
5. Newsletter
6. Influence Contact Manager

The vendor must provide the subscription service from September 19, 2020 – September 30, 2020.

[Return to List](#) [Generate PDF](#) [Edit](#)

Incident Name	Date/Time	Tracking #
Coronavirus Disease 2019 (20IE007-001)	03/28/2020 03:19:04	1959398

Requestor**Requesting Position**

DC OCTO-ESF 2

Primary Contact	Primary Phone	Alternate Phone	Email
Tehsin Faruk	202-834-5680	202-715-3735	tehsn.faruk@dc.gov

Secondary Contact	Primary Phone	Alternate Phone	Email
Chris Yi	202-596-0885		chris.yi@dc.gov

Request/Task Details

Request Type	Mission Assignment
Internal	Epidemiology - PPE

Detailed Description

HSEMA

fifty (50) FirstAlert software license by Dataminr.

Unique user software licenses for the Public Sector. This product is described as desktop software application, and a web-based application, that aggregates publicly available on-line social media, and news data in custom categories (for example, natural hazards, public health concerns, impacts to critical infrastructure and transportation infrastructure), a GIS dashboard, and real-time alerts through email and text.

Resource Details

Resource Requested	Unit of Measure	Quantity
Dataminr First Alert License (50 Unique User)	Each	50

Coordinating Instructions

HSEMA transferred 200K to OCTO to process these licenses.

The licenses have been peocured by IT Commodity gr. This WEBEoc request is only for tracking the data.

Please ref RK150262 in PASS.

No action required. Please close this incident

Delivery Location

Address
200 I street DC, DC 20003

Delivery Point of Contact Barney Krucoff

Phone Number
202-478-5835

Assignment Details

Priority	Date/Time Due	Time Completed
Immediate (4 hrs.)	03/28/2020 07:25:00	03/27/2020 16:13:52

Status	Assigned To
Complete	

Funding Eligibility

- Public Assistance

Attachments

- Attachment Dataminr - Octo Quote.pdf
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Comments[Create Record](#)

Position	Name	Phone	Date/Time	Comment
DC OCP	Margaret Desper	202 738-6106	08/12/2020 14:01:10	contracting officer Chris Yi (OCP - OCTO) - licenses 1 yr from date of award.
DC OCTO-ESF 2	Tehsin Faruk	202-834-5680	03/29/2020 20:53:02	PO e-generated in PASS - PO623464