

THOMSON REUTERS
CLEAR PROPOSAL

SUBMITTED: July 14, 2020

SUBMITTED TO

District of Columbia Metropolitan Police Department

Homicide Branch

Attn: [REDACTED]

SUBMITTED BY

Thomson Reuters

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THOMSON REUTERS®

EXECUTIVE SUMMARY

Thank you for the opportunity to provide you with this proposal for Thomson Reuters CLEAR. We welcome this chance to detail our qualifications to provide the District of Columbia Metropolitan Police Department with access to CLEAR, our next-generation online investigative platform. We believe that CLEAR can support the District of Columbia Metropolitan Police Departments people and mission by making it easier to locate people, assets, businesses, affiliations, and other critical facts.

Government investigators rely on our CLEAR investigative platform every day, secure in the knowledge that they are receiving the deepest, most accurate, most current, and best-supported investigative data available in the market. CLEAR identifies valuable information about potential threats, links criminal enterprises to businesses, and offers unique, critical and time-sensitive data to the personnel charged with making decisions about matters of national security.

In today's environment of increasingly complex issues, shrinking budgets, and increased scrutiny, our solution will improve the effectiveness and workflow efficiency of District of Columbia Metro Police Department's online investigations. In addition to offering the exceptional quality of our product content and functionality, Thomson Reuters is strongly committed to providing exemplary customer service to support the District of Columbia Metro Police Department in achieving its objectives.

HOW WILL CLEAR SUPPORT YOUR MISSION?

The District of Columbia Metropolitan Police Department Mission is to safeguard the District of Columbia and protect its residents and visitors by providing the highest quality police service with integrity, compassion, and a commitment to innovation that integrates people, technology, and progressive business systems. In order to successfully execute this mission, District of Columbia Metro Police Department requires superior investigative technology and an account management team who is dedicated to the needs of the District of Columbia Metro Police Department community. CLEAR delivers online investigative services that offer a comprehensive, current, and cost-effective solution.

WHY CHOOSE CLEAR FOR INVESTIGATIVE SEARCH SERVICES?

In order to meet District of Columbia Metropolitan Police Department's investigative research needs, Thomson Reuters proposes CLEAR Government Fraud and Real Time Incarceration and Arrest Records. CLEAR provides the District of Columbia Metropolitan Police Department a newly enhanced web-based investigative platform that allows investigators and analysts to easily access billions of public records and additional investigative content in an intuitive working environment.

The most significant differentiators of our CLEAR solution are:

- **Live Gateways to Real-time Data** from primary sources and unique data only available to CLEAR, such as cell phone data, carrier data, and utility records.
- **Source Transparency** that helps the District of Columbia Metropolitan Police Department make more informed assessments by seeing where the information comes from.
- **Quick Analysis Flags and Alerts** that help users know where to focus their efforts (e.g., identifying potential red flags for a person, business, or both). Alerting capabilities allow users to be notified if any key information on a subject change.
- **Real-time Incarceration Data** (within 15 minutes of arrest) from more than 90% of the jail beds in the United States—nearly ten times more jurisdictions than any other vendor.

- **License Plate Recognition (LPR) Data**—Thomson Reuters is now able to offer access to License Plate Recognition (LPR) data, combining the power of CLEAR with gateway access to Vigilant Solutions nationwide license plate data. This is a powerful combination that takes vehicle-involved investigations to a more precise level, allowing users to focus on a specific area of interest, the travel and location of a specific vehicle, or to identify entities associated with a vehicle.

WHAT CUSTOMER SUPPORT AND SERVICE CAN THOMSON REUTERS OFFER DISTRICT OF COLUMBIA METROPOLITAN POLICE DEPARTMENT?

Thomson Reuters understands the District of Columbia Metro Police Department’s need to provide support for all of its investigators across multiple locations. We provide the highest level of customer service in the industry and routinely support geographically dispersed departments and agencies. We have long recognized that comprehensive account management and customer support is as important to the success of an investigative program as our delivery of technology. We will provide District of Columbia Metro Police Department with a dedicated, skilled, and experienced field account management team.

Thomson Reuters provides on-site, web-based, and telephone training at no additional cost. In addition to this customized training, we provide a dedicated website with brief, modular classes that are available “on demand” to users.

Not only do we provide excellent training options, but we provide world-class customer support and technical assistance 24 hours a day, 7 days a week, and 365 days of the year. Our technical assistants are experts in all Thomson Reuters products.

PARTNERSHIP FOR THE FUTURE

Our Government account team fights hard for our user community every day, advocating for new product enhancements, new content acquisition, and new support tools. As a business, we demonstrate our commitment to our customers by spending nearly three times more on research and development than our competitors—one of the many reasons why CLEAR is the investigative services product of choice for numerous investigative agencies. We work hard for our users, including the investigators at District of Columbia Metro Police Department, because the work that you do matters.

We look forward to the opportunity to provide District of Columbia Metro Police Department best-in-class investigative services. We will build on our foundation, focus intently on District of Columbia Metro Police Department’s needs, and partner together to continue to innovate and enhance our services in the future.

CLEAR is intended for due diligence and investigative purposes, activities not regulated by the Fair Credit Reporting Act (FCRA). Thomson Reuters is not a consumer reporting agency, and customers must not use any of the content, information, or services provided on our sites as a factor in establishing a consumer’s eligibility for credit or insurance to be used primarily for personal, family, or household purposes; for employment purposes; in consumer debt-collection decisions, or for any other purpose authorized under section 1681b of the Fair Credit Reporting Act (15 USCA §1681b).

SEARCH FEATURES

CLEAR includes several functional features that allow users flexibility in their search criteria.

- Soundex phonetic searching helps with unusual or difficult spellings.
- Advanced name search options help find names that sound similar.
- Partial information (e.g., street names, email addresses, birthdates, license plate information) can be used as search criteria in several instances.

CLEAR uses Entity Resolved Database (ERD) technology to efficiently find all public records pertaining to a subject. CLEAR's ERD technology uses multiple data elements and identifiers to match records, and can overcome partial and incomplete data, misspellings, and other errors often found in public data. CLEAR's ERD technology also factors demographic statistics into the matching process. CLEAR's ERD technology ensures that users obtain the full complement of available data on a subject.

ALERTS

Alerting capability allows users to be notified if any key information on a subject change's. Alerts may be created for persons or companies. Users select the time interval (e.g., daily or weekly) for monitoring the status of selected attributes or subjects. When new information is added or information changes for a selected attribute or category, CLEAR sends a notification to keep the user updated with the most current information.

REPORTS

CLEAR offers comprehensive reports for an individual or a company, as well as more streamlined reports. In addition to the content from all relevant data sets, each of these reports allows users to include information on relatives, associates, and neighbors, as well as other information.

- **Contact Report** – The Contact Report is streamlined to focus on information to assist in contacting an individual.
- **Basic Report** – The Basic Report contains subject information and related address information from the major consumer reporting bureaus, including live gateway calls (as available) that return the most up-to-date information available for the subject. Along with the information contained in the Contact Report, the Basic Report includes additional sections, such as utility records, businesses registered at the subject's address, driver's license information, and infractions.
- **Individual Report** – The Individual Report is a comprehensive report on a subject, including all of the sections mentioned in the Contact Report and Basic Report, as well as additional sections related to various assets, criminal records and traffic citations, arrests, infractions, UCC filings, bankruptcies, liens and judgments, lawsuits, dockets, professional licenses, other licenses, business affiliations, significant shareholders, political donors, voter registrations, marriages, divorces, and licensed drivers at subject's address.
- **Company Report** – The Business Comprehensive Report sections include corporate record filings, information on private companies, small businesses, D&B records, business profile records, executive profile records, fictitious business names, employer ID numbers (FEIN), licenses, bankruptcies, liens and judgments, UCC filings, infractions, lawsuits, vehicles, real property, watercraft, people associated with the business, other businesses linked to the business address, and phone listings.

Reports are customizable to include additional information, such as information regarding relatives, neighbors, and associates. Search results can be exported in CSV format for easy upload into a spreadsheet or database. Reports can also be exported in Word or PDF format.

ADDITIONAL FEATURES AND SERVICES INCLUDED IN YOUR SUBSCRIPTION

Each of the following investigative tools are part of your CLEAR subscription:

- **License Plate Recognition (LPR) Data**—Thomson Reuters is now able to offer access to License Plate Recognition (LPR) data, combining the power of CLEAR with gateway access to Vigilant Solutions nationwide license plate data. This is a powerful combination that takes vehicle-involved investigations to a more precise level, allowing users to focus on a specific area of interest, the travel and location of a specific vehicle, or to identify entities associated with a vehicle.
- **Real-Time Incarceration and Arrest Records**—RTIA provides users with access to more than 110 million booking records and 24 million photo images. Data is available from more than 2,800 agencies nationwide, making this the most complete network of local jail data—and nearly ten times more jurisdictions than any other vendor.
- **Web Analytics**—Web Analytics searches the Web for online references on sites such as social networks, blogs, and watch lists. Web results can be categorized and filtered.
- **Associate Analytics**—The Associate Analytics feature is designed to allow users to quickly scan a list of the subject's associates for inclusion on Office of Foreign Assets Control (OFAC) or Global Sanctions lists. Therefore, users can quickly assess potential negative affiliations with people and businesses.
- **Company Family Tree**—The Company Family Tree feature allows users to easily visualize relationships between parent and subsidiary companies and to better understand the level of ownership involved.
- **Graphical Display**—The Graphical Display feature allows users to visualize connections between people and businesses. Data sources include people data, court-related records, extensive business data, asset data, and license data.
- **Negative News**—Negative News allows the user to search thousands of news sources for a person or business. Users may choose to focus searches on negative news or to see all news on a person or business. The news content is global, including sources from more than 100 countries, and includes active U.S. newspapers, international newspapers, newswires, and transcripts.
- **Map Analytics**—The Map Analytics tool plots a subject's address on a map and allows a view of surrounding businesses by type, including medical facility, attorney's office, or automotive mechanic shop. Users may also view details of businesses on the map.

TRAINING

We offer training to our customers' authorized users at no charge for the term of the contract. Thomson Reuters offers various options to support a customer's specific training requirements, including instructor-led online classes, self-paced tutorials from within the CLEAR interface, personalized training by phone for specific issues, regional seminars in various locations, and on-site training (as available).

SUPPORT

Live assistance is available 24/7 at our toll-free phone number for CLEAR support (877-242-1229). CLEAR customer support also can be reached via e-mail at CLEAR@thomsonreuters.com. Additionally, we provide a dedicated relationship manager to assist each customer with technical and general support.

ABOUT THOMSON REUTERS

Thomson Reuters is the world's leading source of intelligent information for businesses and professionals. We combine industry expertise with innovative technology to deliver critical information to leading decision makers in the legal, tax and accounting, and media markets, powered by the world's most trusted news organization. With headquarters in Toronto and major operations in London, Dallas, and Minneapolis/St. Paul, Thomson Reuters employs more than 46,000 people in more than 90 countries. In 2017, revenues were US \$12.2 billion. More information about Thomson Reuters can be found at thomsonreuters.com.



CLEAR CONTENT

CLEAR provides access to a comprehensive collection of public records information, including the following:

PERSON SEARCH

- Address Compilation
- Arrest Records
- Canadian Phones
- Criminal Records
- Driver License
- Experian
- Equifax
- Global Sanctions
- Historical Credit Bureau
- Hunting and Fishing Licenses/Permits
- Household Listings
- New Movers
- Obituary Records
- OFAC
- Phone Records
- SSA Death
- State Death
- TransUnion
- Utility
- Voter Registration Records
- Work Affiliations

BUSINESS SEARCH

- Business Phones
- Business Profile Records
- Canadian Business Phones
- Corporations
- Dun & Bradstreet
- Executive Affiliation Records
- Executive Bios
- Executive Profile Records
- Federal Employer Identification Number (FEIN)
- Fictitious Business Names (FBN)
- Global Sanctions
- OFAC
- Phone Records
- Worldbase

LICENSE SEARCH

- Driver License
- Professional and Commercial Licenses

PHONE SEARCH

- Reverse Phone Number Lookup
- Business Phones
- Canadian Business Phones
- Canadian Phones
- Experian
- Dun & Bradstreet
- Household Listings
- Phone Records
- TransUnion
- Utility
- Worldbase

VEHICLES SEARCH

- Vehicles
- Real-Time Motor Vehicles Gateway

PROPERTY SEARCH

- Real Property

WATERCRAFT SEARCH

- State Watercraft
- U.S. Coast Guard Watercraft

COURT SEARCH

- Bankruptcy
- Arrest Records
- Criminal
- Fugitives
- Infractions
- Warrants
- Global Sanctions
- Lawsuits
- Liens and Judgments
- State and Federal Sanctions
- Uniform Commercial Code

INTELLECTUAL PROPERTY

- U.S. Copyrights
- State Trademarks
- U.S. Federal Trademarks
- International Trademarks
- U.S. Patents and Applications
- International Patent Records

DATA HIGHLIGHTS

- Real-Time Gateways
- Locator Data
- Global Business Information

PREMIUM CONTENT INCLUDED

- Real-Time Incarceration and Arrest Records
- License Plate Recognition



PRICE PROPOSAL (Federal—Open Market)

Thomson Reuters (d/b/a West Publishing Corporation) proposes to provide CLEAR to the District of Columbia Metropolitan Police Department. West's open market pricing proposal is as follows:

| Proposed Content: Clear for Government Fraud Real Time Incarceration and Arrest Records License Plate Recognition (LPR) | | | |
|--|-----------------------|-----------------------|-----------------------------|
| User Limit: Up to 100, 250 & 500 Authorized Agency Users - Option Years Can Be Added | | | |
| Period of Performance | Fixed Monthly Charge | Annual Cost | Cost Per User Per Month |
| 100 Users - 10/1/2020 – 09/30/2021 | \$9,342.00 per month | \$112,104.00 annually | \$93.42 |
| 250 Users - 10/1/2020 – 09/30/2021 | \$21,293.00 per month | \$255,516.00 annually | \$85.17 |
| 500 Users - 10/1/2020 – 09/30/2021 | \$37,500.00 per month | \$450,000.00 annually | \$75.00 |
| Batch Phone - 10/1/2020 – 9/30/2021 | \$225.00 per month | \$2,700.00 annually | 6,000 Batch Alerts per year |

TERMS AND CONDITIONS

All access to and usage of Westlaw is governed by the then-current Thomson Reuters General Terms and Conditions for Federal Subscribers and the Product-Specific Terms for Federal Subscribers. These documents (included at the end of this pricing proposal) will be incorporated by reference into and made part of any contract awarded to West pursuant to this proposal.

CONTRACTING WITH WEST

Any contract resulting from this proposal will be with West Publishing Corporation. CLEAR service will begin 5-7 days following receipt of a fully executed, clean, and process-able Order Form, and after any necessary credentialing has been completed.

OFFER ACCEPTANCE PERIOD

The terms of this price proposal are valid for 30 days from the submittal date.

Any contract resulting from this proposal will be with:

| | | |
|--|---|---|
| Legal Contracting Entity West Publishing Corporation | Corporate Address 610 Opperman Drive, Eagan, MN 55123 | Federal Tax ID #: 41-1426973 |
| Doing Business As (DBA) West, a Thomson Reuters business | Remittance Address P.O. Box 6292, Carol Stream, IL 60197-6292 | DUNS #: 14-850-8286 Cage Code: 89101 |