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**From:** James Rowley  
**Sent:** Thursday, October 8, 2020 5:27 PM  
**To:** [REDACTED]  
**Subject:** Cobwebs quote and sole source letter for LAPD RHD  
**Attachments:** LAPD RHDs Cobwebs Tangles GOLD Quote 575-G5A rev1.pdf; Sole Source LAPD- Cobwebs Technologies 10-08-20.pdf; webloc datasheet v1.pdf; General - Tangles Lynx - Product Solution Description for LAPD.pdf  
**Categories:** responsive

**ATTENTION:** This email originated outside of LAPD. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Good Evening [REDACTED]

Good talking with you earlier today. Here is the discussed 5-seat quote and other documentation. Let's talk once you have had a chance to review it tomorrow- I need to integrate Webloc into the main document, however it is an optional component and have an extra doc on it included here as well.

Thanks,  
*Jim*

**Jim Rowley** | Director, Sales & Business Development

Website [www.cobwebs.com](http://www.cobwebs.com)



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**From:** [REDACTED]  
**Sent:** Thursday, October 8, 2020 11:51 AM  
**To:** James Rowley  
**Subject:** UASI priorities 2021  
**Categories:** responsive

“There are four national priorities that Homeland Security Grant Program (HSGP) has identified:

1. Enhancing cybersecurity (including election security);
2. Enhancing the protection of soft targets/crowded places (including election security);
3. Enhancing information and intelligence sharing and cooperation with federal agencies; and
4. Addressing emerging threats (e.g. transnational criminal organizations, weapons of mass destruction [WMD], unmanned aerial systems [UAS], etc.)”

Thank you!

V/R,

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[REDACTED], [REDACTED]  
**LAPD Robbery-Homicide Division**

**Website:** [click here](#)

**(213) 486-6850 office**

[REDACTED] email



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**From:** [REDACTED]  
**Sent:** Thursday, October 8, 2020 11:32 AM  
**To:** James Rowley  
**Subject:** RE: Checking in

**Categories:** responsive

Hi Jim,

How are you doing? Still crazy busy over here. I apologize for the short notice, but I wanted to see if you could send me a quote for 5 licenses/cloud-based and I'm going to try and push it through as a UASI grant request next week. Also, any white papers you may have. Unfortunately I won't have much time to devote to this process with everything going on, but I'd at least like to put it on our decision makers' radar.

Thanks much,

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[REDACTED], [REDACTED]  
**LAPD Robbery-Homicide Division**  
**Website:** [click here](#)  
**(213) 486-6850 office**  
[REDACTED] email



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**From:** James Rowley  
**Sent:** Wednesday, September 23, 2020 5:29 PM  
**To:** [REDACTED] <[REDACTED]>  
**Subject:** Checking in

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## WEB INTELLIGENCE INVESTIGATION PLATFORM

### Gold Program QUOTE

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Issued for: Los Angeles Police Department

Requesting User: [REDACTED] RHD

Quote ID: 575-G5-A, rev 1

Date: 10-8-2020

# QUOTATION

| Date   | Quote ID | Revision   | Effective From | Effective To |
|--|----------|--|----------------|--------------|
| 10-8-20  | 575-G5-A | 1  | 10-08-20       | 12-31-20     |
| <b>Customer Contact</b>  |          | <b>Cobwebs America Inc Contact</b>   |                |              |
| [REDACTED]<br>(213) 486-6850<br>[REDACTED]   |          |  |                |              |
| <b>Bill To – LAPD</b>  |          | <b>Ship To – LAPD RHD</b>  |                |              |
| Los Angeles Police Department<br>Robbery Homicide Division<br>Police Administration Building<br>100 West First Street<br>Los Angeles, CA 90012 |          | Los Angeles Police Department<br>Robbery Homicide Division<br>Police Administration Building<br>100 West First Street<br>Los Angeles, CA 90012 |                |              |

| Tangles Gold Program Description  | Qty | Service Period in Months | Unit Price Per Period (\$ USD) |
|---|-----|--------------------------|--------------------------------|
| GOLD Subscription Tangles Platform Subscription (SaaS) including: <ul style="list-style-type: none"> <li>5 concurrent Seats / 5 named users</li> <li>1200 Searches per month</li> <li>600 Analysis requests per month</li> <li>2 concurrent analysis</li> <li>20 up to active monitors per system-</li> <li>Access to rich surface and deep web sources and advanced search capabilities</li> </ul> | 1   | 12                       |                                |
| Dark Web Cyber Source and other Enhanced sources - LinkedIn, company search, Twitter user about, Enhance Mobile sources - Snapchat , Corporate search.  | 1   | 12                       |                                |
| Lynx LYNX - UP to 5 users Proxy, embedded Tor service, UC Annonomizer, analyst assistant  | 1   | 12                       |                                |
| Image – OCR and Objects Extraction Analytics  | 1   | 12                       |                                |
| Services <ul style="list-style-type: none"> <li>Account setup and user configuration</li> <li>Project Management w/ 2 hours on boarding</li> <li>Helpdesk Monday – Friday 9AM-5PM ET</li> </ul>   | 1   |                          |                                |
| <b>Subtotal</b>   |     |                          |                                |
| Access to Cobwebs Investigative - Platform Training Portal  | 10  |                          |                                |
| <b>TOTAL</b>  |     |                          |                                |

| GOLD Program Add on Modules                | Qty | Service Period in Months | Unit Price Per Period (\$ USD) |
|--|-----|--------------------------|--------------------------------|
| Financial Company / Directors Risk Sources | 1   | 12                       |                                |
| Webloc Geo location based search Sources   | 1   | 12                       |                                |
| Additional GOLD concurrent user/seat       | 1   | 12                       |                                |
| Additional GOLD Tangles named user         | 1   | 12                       |                                |
| Additional Lynx named user                 | 1   | 12                       |                                |
| Image – Face Processing                    | 1   | 12                       |                                |

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It should be the exclusive responsibility of the Customer to obtain any, and all, applicable permits, including but not limited to, marketing and export permits, as may be required under applicable export control law.

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## 1.10 Miscellaneous

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