
From: [REDACTED]
Sent: Monday, February 24, 2020 2:56 PM
To: James Rowley
Subject: RE: IALEIA Conference follow up & James Rowley Update - Cobwebs Technologies
Categories: responsive

You bet, sounds good. How about the first week of March on a late morning or early afternoon?

From: James Rowley
Sent: Monday, February 24, 2020 2:50 PM
To: [REDACTED]
Subject: RE: IALEIA Conference follow up & James Rowley Update - Cobwebs Technologies

ATTENTION: This email originated outside of LAPD. Please use caution when clicking on hyperlinks or opening attachments if you are unfamiliar with the sender.

Yes Sir,

I have been down the LAPD budgeting rabbit hole many a time, sometimes successful and sometimes not, but as Sean will tell you, I deeply committed to supporting LE, and in particular LAPD because I have lived in and around LA most of my adult life. If you guys like it and think you would really want to have it in the RHD tool box, I am confident to be able to make the pitch to Bob Long and Pete Zarcone as there are uses and justifications outside of RHD (Cpt. Tippet and Cmdr Clark) to make it happen, if it makes sense.

With that disclaimer out of the way, when is good for you- this week or next? Glad to get on the phone and work out a time for us to do a web demo.

Thanks,
Jim

From: [REDACTED]
Sent: Monday, February 24, 2020 2:27 PM

To: James Rowley

Subject: RE: IALEIA Conference follow up & James Rowley Update - Cobwebs Technologies

Hi Jim,

Thanks for reaching out. My supervisor, Sean Hansen, speaks highly of you. [REDACTED] and I'm always keen to learn about vendors/products that fill that niche and make my job easier. I think it would be best to do a brief web demo, if you're interested – for a few reasons:

- We currently don't have any budget for your service
- There is potential for future, based somewhat on the LA 2028 Olympics footprint
- I do speak around the U.S. to law enforcement and like to mention (without endorsing) some products that are available to the LE OSINT community

Best,

[REDACTED], [REDACTED]
LAPD Robbery-Homicide Division

Website: [click here](#)

(213) 486-6850 office

[REDACTED] cell/voicemail

[REDACTED] email



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From: James Rowley

Sent: Monday, February 24, 2020 1:21 PM

To: [REDACTED] <[REDACTED]>

Subject: IALEIA Conference follow up & James Rowley Update - Cobwebs Technologies

ATTENTION: This email originated outside of LAPD. Please use caution when clicking on hyperlinks or opening attachments if you are unfamiliar with the sender.

Good Afternoon [REDACTED]

I hope this email finds things going well for you! Today, I wanted to reach out and let you know that I have recently joined Cobwebs Technologies. Our Tangles platform is used by analysts, agents and other professionals worldwide to tackle challenges like fraud, crime, terror, insider threats, trafficking and other risks, helping to create a safer world for all.

As you are aware, because of your involvement with the International Association of Law Enforcement Intelligence Analysts (IALEIA), Open Source Web Intelligence is becoming an important part of the investigation process. Cobwebs platform allows analysts to conduct an automated data search from various digital channels in the open, dark, and deep web.

You will be provided with crucial new insights, while drastically decreasing the amount of time from evidence collecting to an arrest. Our platform gives analysts the ability to easily use our advanced solution to assist with open source web intelligence. Being able to conduct a deep analysis from social media sources will allow you to gather accurate and complete data in minutes instead of days. Cobwebs also provides a solution for real-time threat analysis. Our real-time and open source analysis module can be set up with a geofence and keywords to pinpoint a location.

LAPD will have continuous visibility to a potentially dangerous situation. but most of all stay ahead of it. Due to the fact that we are speaking to major agencies and fusion centers in [REDACTED] and others. I believe Cobwebs would be an ideal fit for your agency as well.

Please find our attached brochure with a review of our platform. I would like to schedule either a web demo with you as I am based here in San Diego and would like you to truly see the power of our solution.

Thank you for your time and I'm looking forward to working with your department as I have a personal history of supporting LAPD for over the past 10 years. Which area/unit are you based? If you are not coming to Techno, we could come to LA on the morning of the 12th March.

Best regards,
Jim

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