
From: Douglas Stice
Sent: Tuesday, November 6, 2018 10:50 AM
To: Rob Douglas
Cc: Andres Arevalo; [REDACTED] Marco Lozano
Subject: RE: LAPD Pilot

Categories: responsive

Perfect..... Thank you.

Detective III Douglas Stice

Major Crimes Division
100 W. 1st Street
Los Angeles, CA 90012
O 213-486-7260
F 213-486-7397

From: Rob Douglas [mailto:Rob@skopenow.com]
Sent: Tuesday, November 06, 2018 10:27 AM
To: Douglas Stice <30858@lapd.online>
Cc: Andres Arevalo <Andres@skopenow.com>; [REDACTED] <[REDACTED]>; Marco Lozano <30782@lapd.online>
Subject: Re: LAPD Pilot

Thank you Douglas - we can send out two invitations for a demo on two different days to offer more flexibility. Does Monday (12th) and Tuesday (13th) of next week work for a demo? With an activation on Wednesday the 14th?

-Rob

SKOPENOW

Robert Douglas / CEO
Rob@skopenow.com / [REDACTED]

E2004

Skopenow, Inc.
(800)252-1437
349 5th Avenue
New York, NY 10016
Skopenow.com

From: Douglas Stice <30858@lapd.online>
Sent: Tuesday, November 6, 2018 1:13 PM
To: Rob Douglas
Cc: Andres Arevalo; [REDACTED]; Marco Lozano
Subject: LAPD Pilot

Rob,

Please see attached signed agreement and the below participating investigators and Crime Analysis. I will be the pilot program coordinator/ POC for the duration of the program. If you need anything please don't hesitate to call. At the conclusion of the pilot program, I will provide you a written document outlining the feedback of the platform from the users. My suggestion would be to set up a "group demo" to start the program off. Most likely, not all participants would be able to attend the demo, but I'm sure the majority of participants would be able to.

Thanks again,

Doug Stice
[REDACTED]c

Major Crimes Division

Detective II Ed Dorroh
Detective I Harold Crossley
Detective III Sylvia Ruiz
Detective II Ken Roa
Detective III Jin Chu

Email

33227@lapd.online
37864@lapd.online
26498@lapd.online
31690@lapd.online
31345@lapd.online

Robbery Homicide Division - Cyber Phone Analysis Unit

DII Sean Hansen 33243@lapd.online
PII [REDACTED] [REDACTED]
PII Tanya Edquist 37684@lapd.online
CIAN II Ellen Fama N4311@lapd.online
CIAN I Brian Verschueren N5477@lapd.online

Detective III Douglas Stice

Major Crimes Division

E2005

100 W. 1st Street
Los Angeles, CA 90012
O 213-486-7260
F 213-486-7397

From: Rob Douglas <Rob@skopenow.com>
Sent: Wednesday, July 10, 2019 10:14 AM
To: John Warren
Subject: Re: Skopenow Trial
Categories: responsive

Sorry- wrong template lol :

We are looking forward to working with you. Here are some additional resources and helpful links and instructions. Also - please let us know if you have not received your credentials yet.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Also, here are a few tips on how to use Keywords and Extraction:

1. Input new keywords by using the ',' to separate words. Negative keywords will exclude results ie. "-Dr.", will remove people who are doctors.
2. Navigate the keywords found by using the arrows on the social media platform block
3. The keyword will be highlighted in the photo and on the "Keyword:".
4. To extract - click the extract button, and tell Skopenow what you want to do: (dates and pages you want)
5. Skopenow will summarize the content extracted... to navigate to that content, use the arrows and it will highlight the details extracted.

Happy to do a walkthrough if that helps too.

Feel free to reach out directly [REDACTED], or chat with us by clicking that little blue icon on the bottom right hand of the screen. Also, feel free to have your teammates reach out and schedule a follow-up demo: <http://skopenow.com/demo>

Speak to you soon,
Rob

--



Rob Douglas, CEO
Rob@skopenow.com

[REDACTED]
12 East 49th, NY, NY
(800)252-1437
www.skopenow.com

From: Rob Douglas
Sent: Wednesday, July 10, 2019 1:13 PM
To: 25457@lapd.online
Subject: Skopenow Trial

John,

Thank you for registering for a 7-day free trial with Skopenow. Would you mind telling me the following before we approve your trial account:

How did you hear about us?
How do you intend to use Skopenow?
Do you have license or public listing like LinkedIn you can share?

Thanks again and feel free to reach out if you have any questions.

-Rob

--



Rob Douglas, CEO
Rob@skopenow.com

[REDACTED]
12 East 49th, NY, NY

E1323

(800)252-1437
www.skopenow.com

From: Skopenow <noreply@skopenow.com>
Sent: Tuesday, March 31, 2020 9:03 PM
To: Harold Crossley
Subject: Upgrade your Skopenow Account Today
Categories: responsive

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Harold Crossley,

We hope you enjoyed your pilot of Skopenow which has ended today. To avoid an interruption in service you can [upgrade your account here](#) or please contact your sales representative to discuss a suitable plan. If you have not worked with a representative please email sales@skopenow.com.

Pilot Usage Summary

User Count: 12
Search Conducted: 0
Reports Downloaded: 62

[Login Here](#)

If you need any further assistance please contact support@skopenow.com.

Thanks,

Skopenow is not a consumer reporting agency as defined by the Fair Credit Reporting Act (FCRA) and cannot be used for employment or tenant screening purposes. By using Skopenow, you agree to use the provided information only as allowed in our terms and conditions.

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From: Skopenow <noreply@skopenow.com>
Sent: Thursday, September 10, 2020 9:35 PM
To: [REDACTED]
Subject: Skopenow Update: Your pilot has expired!
Categories: responsive

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Harold Crossley,

We hope you and your team enjoyed using Skopenow during your pilot period. Below you will find a summary of your usage over the past few days:

Pilot Statistics

Searches Conducted: [751](#)
Pilot Expiration Date: [06/30/2020](#)

Next Steps

Please contact sales@skopenow.com to discuss your upgrade options or visit the upgrade link below.

[Login Here](#)
[Upgrade Here](#)

If you need any further assistance please contact support@skopenow.com.

Thanks,

Skopenow is not a consumer reporting agency as defined by the Fair Credit Reporting Act (FCRA) and cannot be used for employment or tenant screening purposes. By using Skopenow, you agree to use the provided information only as allowed in our terms and conditions.

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